

# Facts & Figures 2019

Recif'Lab. concrete  
3D ink promotes  
marine biodiversity

Build  
together,  
live together.



VICAT IS FRENCH COMPANY FOUNDED 165 YEARS AGO IN THE FOOTSTEPS OF LOUIS VICAT, WHO DEMYSTIFIED ARTIFICIAL CEMENT IN 1817.

Today, working in 12 countries, the Group lays out a top-class offering of mineral and bio-based construction materials, along with services that meet the needs of the construction trades.

Wherever it has cement plants, aggregate quarries, concrete batching plants, and factories manufacturing finishing products for the building industry, Vicat strives to produce locally and in so doing develop employment and the local economy.

For a number of years, under its commitment to ecological transition, the Group has been reducing the carbon impact of all its businesses and putting the virtues of circular economy into practice.

The family-run company cultivates a relationship of confidence with customers, partners, and employees on a daily basis.



**The Louis Vicat corporate foundation was established in 2017, the bicentennial year of the invention of artificial cement. Apart from its role in memorialization, it carries out three main missions:**

- promotion of scientific and technical culture, in line with the work of Louis Vicat;
- preservation and showcasing of heritage assets;
- education and solidarity.

# Three issues

## that steer our choices



**Ecological and energy transition** must address the need to prevent the average temperature at the Earth's surface rising by more than 2°C by 2100.

**EXPLANATION:** in light of today's demographic growth and intensive consumption, it is urgent that we change our means of production in order not to exhaust resources and cause too great a temperature rise, which would be disastrous for the planet.

#### CHALLENGES AHEAD

- Develop low-carbon construction materials, particularly cements
- Supersede fossil fuels at our cement plants with waste fuel streams, e.g. end-of-life tires, meat and bone meal, automotive shredder residues (fluff), waste biomass, etc.
- Optimize our facilities to reduce energy consumption and preserve natural resources



**Urban transformation** has to meet the needs of demographic growth with respect to housing and infrastructures.

**EXPLANATION:** by 2050 Earth's population will be 10 billion, and 75% of its inhabitants will live in urban environments. Its sustainability, abundance, low cost, and ease of use make cement the unrivaled material for the construction of the smart cities of tomorrow.

#### CHALLENGES AHEAD

- Develop bio-based products and solutions
- Propose new, increasingly high-performance concretes
- Be on top of the entire logistics chain, including transport



**Digital transformation** is disrupting models of corporate organization and inducing the emergence of new, innovative services.

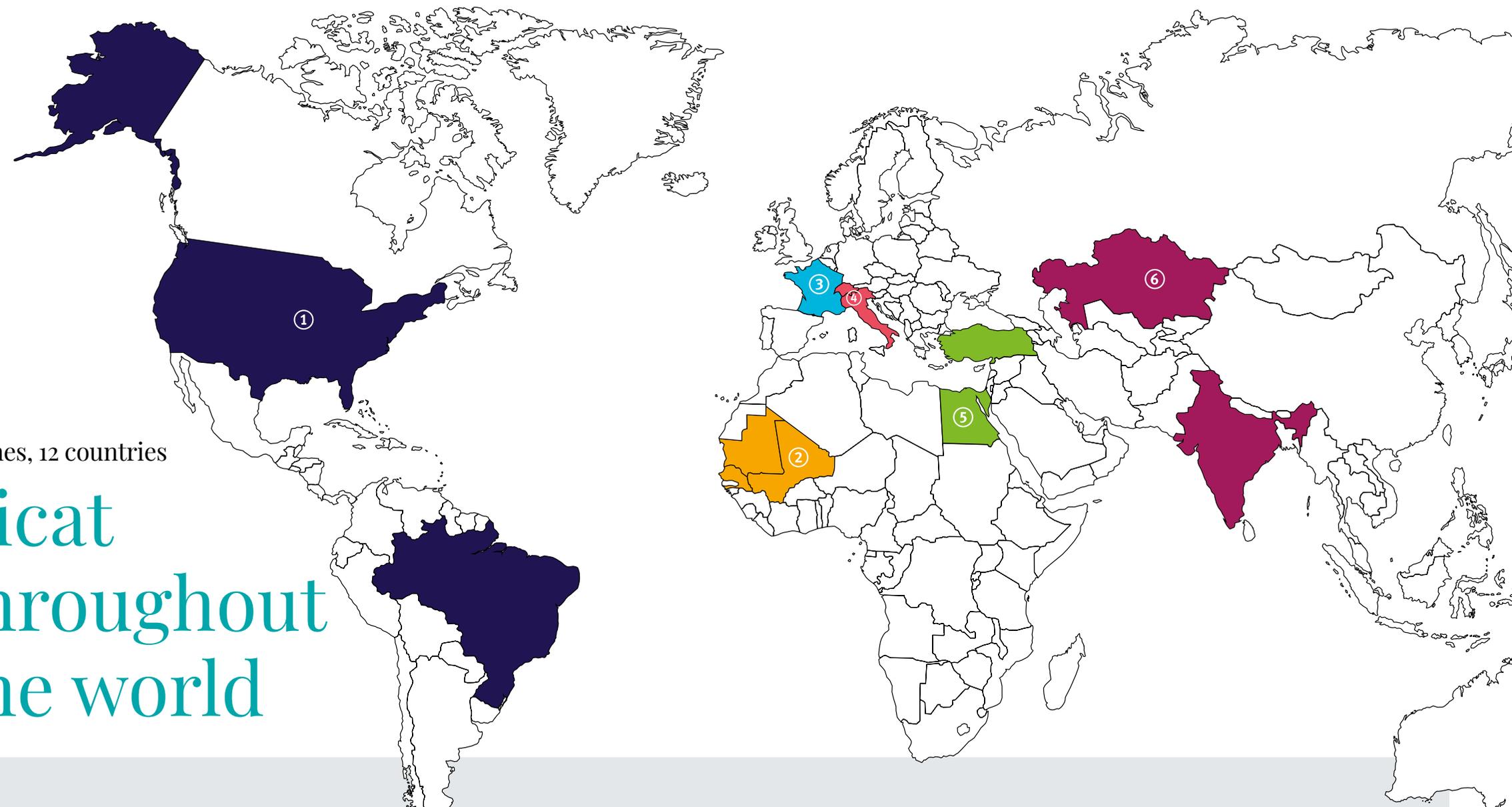
**EXPLANATION:** the digitization of society has totally transformed the construction business in the same way that our lifestyle has become increasingly connected, collaborative, and interdependent.

#### CHALLENGES AHEAD

- Establish a digital offering serving customer requirements
- Offer new high-value-added services based on the use of data
- Adapt our manufacturing processes

6 zones, 12 countries

# Vicat throughout the world



①  
**AMERICAS**  
United States, Brazil

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**21%**  
of sales

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€ **589M**  
consolidated sales

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**2,090**  
employees

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3 cement plants  
55 concrete batching plants  
2 aggregate quarries

②  
**WEST AFRICA**  
Mali, Senegal, Mauritania

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**7%**  
of sales

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€ **217M**  
consolidated sales

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**934**  
employees

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1 cement plant  
2 milling plants  
1 concrete batching plant  
2 aggregate quarries

③  
**FRANCE**

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**38%**  
of sales

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€ **987M**  
consolidated sales

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**2,992**  
employees

---

5 cement plants  
2 milling plants  
149 concrete batching plants  
39 aggregate quarries

④  
**REST OF EUROPE**  
Switzerland, Italy

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**14%**  
of sales

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€ **401M**  
consolidated sales

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**1,170**  
employees

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1 cement plant  
1 milling plant  
19 concrete batching plants  
19 aggregate quarries

⑤  
**MEDITERRANEAN**  
Turkey, Egypt

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**7%**  
of sales

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€ **171M**  
consolidated sales

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**1,526**  
employees

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3 cement plants  
35 concrete batching plants  
7 aggregate quarries

⑥  
**ASIA**  
Kazakhstan, India

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**12%**  
of sales

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€ **375M**  
consolidated sales

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**1,235**  
employees

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3 cement plants  
1 aggregate quarry

## Vicat in numbers

**2.7** billion euros  
sales  
66,66% generated  
outside France

**12** countries

**9,947** employees

**3** main  
businesses



### CEMENT

16 cement plants  
5 milling plants  
22 million tons sold



### CONCRETE

259 concrete  
batching plants  
9 million cubic  
meters sold



### AGGREGATE

70 aggregate  
quarries  
23 million tons sold



## Meeting the needs of many different markets

Throughout the world, we propose innovative, sustainable constructive solutions to meet your changing requirements and overcome the new challenges of construction.

### CEMENT

Cement, a highly popular and unrivaled construction material, is used principally to make concrete. The Vicat group manufactures a wide range of artificial cements, together with a natural quick-setting cement (Prompt), to meet the needs of all those involved in construction.

### CONCRETE

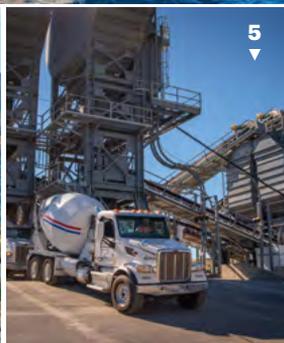
Be it decorative, self-consolidating, pervious, or for 3D printing, roads, complex architecture, bridges or tunnels, and everything in between, Vicat has a thorough offering of ready-mixed concrete to meet the specific needs of any project and every imperative relating to environmental, quality, and safety concerns.

### AGGREGATE

Whether virgin or recycled, aggregate is a raw material for sustainable construction. It is vital for making concrete and road pavements.

### OTHER PRODUCTS & SERVICES

In some countries Vicat also has complementary businesses that generate value-added for its customers. These include transport, paper production, construction chemicals and finishing products for the construction industry (France), precast concrete products (Switzerland), and the manufacture of bags in both France and India.



**1 FRANCE**

**CAPO CINTO COMES ON BOARD**

The purchase of Vicat's first bulk cement carrier, under a partnership with shipping company ABCRM, underscores our community focus in a strategic Mediterranean market.

**2 MALI**

**NEW CEMENT MILL IN DIAGO**

With its new facility capable of producing 800,000 metric tons of cement per year, subsidiary Ciments et Matériaux du Mali is helping make the country self-sufficient in cement.

**3 FRANCE**

**SAVING NOTRE DAME CATHEDRAL, PARIS**

The Louis Vicat Foundation committed to support the renovation of Notre Dame Cathedral in Paris through a solidarity campaign based on bags of Prompt natural quick-setting cement.

**4 BRAZIL**

**ACQUISITION OF CIPLAN**

Our position on the international scene was reinforced through the acquisition of Brazilian cement manufacturer Ciplan.

**5 UNITED STATES**

**BATCHING PLANT IN LA**

The new batching plant now operating in Vernon, 5 miles south of downtown LA, provides concrete for large projects.

**6 FRANCE**

**STRENGTHENING OF JFK COASTAL ROAD, MARSEILLES**

A sustainable construction solution involving SMART<sup>UP</sup>, an ultra-high-performance fiber-reinforced concrete, was used to rehabilitate the historic structure.

**Find us**  
on social media and our website  
**www.vicat.com**



**HEADQUARTERS**

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French-registered company with share capital of €179,600,000  
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