



2014

**Consolidated
financial
statements**

VICAT

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▲ Bharathi Cement factory in Kapada, Andhra Pradesh (India)

CONSOLIDATED FINANCIAL STATEMENTS AT DECEMBER 31, 2014

Consolidated statement of financial position at december 31, 2014

| <i>(in thousands of euros)</i> | Notes | December 31, 2014 | December 31, 2013 |
|--|-------|-------------------|-------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Goodwill | 3 | 1,007,848 | 946,569 |
| Other intangible assets | 4 | 122,985 | 100,103 |
| Property, plant and equipment | 5 | 2,148,739 | 2,102,012 |
| Investment properties | 7 | 18,754 | 19,107 |
| Investments in associated companies | 8 | 43,815 | 38,213 |
| Deferred tax assets | 25 | 135,437 | 101,671 |
| Receivables and other non-current financial assets | 9 | 98,891 | 133,738 |
| TOTAL NON-CURRENT ASSETS | | 3,576,469 | 3,441,413 |
| Current assets | | | |
| Inventories and work-in-progress | 10 | 394,205 | 359,712 |
| Trade and other receivables | 11 | 356,405 | 348,309 |
| Current tax assets | | 37,206 | 29,866 |
| Others receivables | 11 | 141,200 | 127,963 |
| Cash and cash equivalents | 12 | 268,196 | 241,907 |
| TOTAL CURRENT ASSETS | | 1,197,212 | 1,107,757 |
| TOTAL ASSETS | | 4,773,681 | 4,549,170 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| Shareholders' equity | | | |
| Capital | 13 | 179,600 | 179,600 |
| Additional paid-in capital | | 11,207 | 11,207 |
| Consolidated reserves | | 1,986,616 | 1,818,942 |
| Shareholders' equity | | 2,177,423 | 2,009,749 |
| Minority interests | | 281,870 | 282,216 |
| SHAREHOLDERS' EQUITY AND MINORITY INTERESTS | | 2,459,293 | 2,291,965 |
| Non-current liabilities | | | |
| Provisions for pensions and other post-employment benefits | 14 | 125,862 | 87,584 |
| Other provisions | 15 | 86,141 | 77,208 |
| Financial debts and put options | 16 | 1,067,527 | 1,201,953 |
| Deferred tax liabilities | 25 | 219,656 | 215,751 |
| Other non-current liabilities | | 7,205 | 10,394 |
| TOTAL NON-CURRENT LIABILITIES | | 1,506,391 | 1,592,890 |
| Current liabilities | | | |
| Provisions | 15 | 10,526 | 12,494 |
| Financial debts and put options at less than 1 year | 16 | 281,730 | 172,604 |
| Trade and other accounts payable | | 280,642 | 276,633 |
| Current taxes payable | | 39,301 | 25,354 |
| Other liabilities | 18 | 195,798 | 177,230 |
| TOTAL CURRENT LIABILITIES | | 807,997 | 664,315 |
| TOTAL LIABILITIES | | 2,314,388 | 2,257,205 |
| TOTAL EQUITY AND LIABILITIES | | 4,773,681 | 4,549,170 |

Consolidated income statement for the year ended december 31, 2014

| <i>(in thousands of euros)</i> | <i>Notes</i> | 2014 | 2013 |
|---|--------------|------------------|------------------|
| Sales | 19 | 2,422,753 | 2,285,983 |
| Goods and services purchased | | (1,583,417) | (1,481,668) |
| Added value | 1.22 | 839,336 | 804,315 |
| Personnel costs | 20 | (373,289) | (366,833) |
| Taxes | | (47,624) | (42,971) |
| Gross operating income | 1.22 & 23 | 418,423 | 394,511 |
| Depreciation, amortization and provisions | 21 | (176,710) | (188,888) |
| Other income and expenses | 22 | 14,605 | 23,964 |
| Operating income | 23 | 256,318 | 229,587 |
| Cost of net borrowings and financial liabilities | 24 | (47,616) | (43,989) |
| Other financial income | 24 | 11,456 | 10,290 |
| Other financial expenses | 24 | (21,891) | (19,314) |
| Net financial income (expense) | 24 | (58,051) | (53,013) |
| Earnings from associated companies | 8 | 4,745 | 3,913 |
| Profit (loss) before tax | | 203,012 | 180,487 |
| Income tax | 25 | (59,458) | (57,246) |
| Consolidated net income | | 143,554 | 123,241 |
| Portion attributable to minority interests | | 15,075 | 2,982 |
| Portion attributable to the Group | | 128,479 | 120,259 |
| EBITDA | 1.22 & 23 | 441,973 | 426,692 |
| EBIT | 1.22 & 23 | 263,132 | 234,245 |
| CASH FLOW FROM OPERATIONS | 1.22 | 320,929 | 290,978 |
| Earnings per share <i>(in euros)</i> | | | |
| Basic and diluted Group share of net earnings per share | 13 | 2.86 | 2.68 |

Consolidated statement of comprehensive income for the year ended december 31, 2014

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|--|----------------|------------------|
| Consolidated net income | 143,554 | 123,241 |
| Other comprehensive income | | |
| Items not recycled to profit or loss: | | |
| Remeasurement of the net defined benefit liability | (34,480) | 41,470 |
| Tax on non-recycled items | 9,774 | (11,729) |
| Items recycled to profit or loss: | | |
| Translation differences | 137,421 | (198,311) |
| Cash flow hedge instruments | (19,094) | (5,256) |
| Tax on recycled items | 2,872 | 2,131 |
| Other comprehensive income (after tax) | 96,493 | (171,695) |
| TOTAL COMPREHENSIVE INCOME | 240,047 | (48,454) |
| Portion attributable to minority interests | 38,133 | (37,357) |
| Portion attributable to the Group | 201,914 | (11,097) |

Consolidated cash flow statement for the year ended december 31, 2014

| <i>(in thousands of euros)</i> | Notes | 2014 | 2013 |
|--|-------|------------------|------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Consolidated net income | | 143,553 | 123,241 |
| Earnings from associated companies | | (4,745) | (3,913) |
| Dividends received from associated companies | | 974 | 335 |
| Elimination of non-cash and non-operating items: | | | |
| ■ depreciation, amortization and provisions | | 186,442 | 191,784 |
| ■ deferred taxes | | (16,341) | (17,282) |
| ■ net (gain) loss from disposal of assets | | (201) | (4,964) |
| ■ unrealized fair value gains and losses | | 1,341 | 986 |
| ■ other | | 9,906 | 793 |
| Cash flow from operations | 1.22 | 320,929 | 290,980 |
| Change in working capital requirement | | (19,050) | 45,526 |
| Net cash flows from operating activities ⁽¹⁾ | 27 | 301,879 | 336,506 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Outflows linked to acquisitions of non-current assets: | | | |
| ■ property, plant and equipment and intangible assets | | (159,951) | (175,589) |
| ■ financial investments | | (8,827) | (9,814) |
| Inflows linked to disposals of non-current assets: | | | |
| ■ property, plant and equipment and intangible assets | | 6,370 | 9,875 |
| ■ financial investments | | 5,183 | 5,137 |
| Impact of changes in consolidation scope | | (66,988) | (8,793) |
| Net cash flows from investing activities | 28 | (224,213) | (179,184) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Dividends paid | | (81,015) | (79,877) |
| Increases in share capital | | 122 | - |
| Proceeds from borrowings | | 21,239 | 102,905 |
| Repayments of borrowings | | (91,568) | (155,183) |
| Acquisitions of treasury shares | | (21,021) | (12,162) |
| Disposals or allocations of treasury shares | | 96,104 | 16,645 |
| Net cash flows from financing activities | | (76,139) | (127,672) |
| Impact of changes in foreign exchange rates | | 15,651 | (28,917) |
| Change in cash position | | 17,178 | 733 |
| Net cash and cash equivalents – opening balance | 29 | 225,812 | 225,079 |
| Net cash and cash equivalents – closing balance | 29 | 242,990 | 225,812 |

(1) Of which cash flows from income tax: € (60,190) thousand in 2014 and € (69,812) thousand in 2013.
Of which cash flows from interest paid and received: € (47,825) thousand in 2014 and € (43,036) thousand in 2013.

Statement of changes in consolidated equity for the year ended december 31, 2014

| <i>(in thousands of euros)</i> | Capital | Additional paid-in capital | Treasury shares | Consolidated reserves | Translation reserves | Shareholders' equity | Minority interests | Shareholders' equity and minority interests |
|---|----------------|----------------------------|-----------------|-----------------------|----------------------|----------------------|--------------------|---|
| AT JANUARY 1, 2013 | 179,600 | 11,207 | (78,681) | 2,076,581 | (107,896) | 2,080,811 | 334,036 | 2,414,847 |
| Consolidated net income | | | | 120,259 | | 120,259 | 2,982 | 123,241 |
| Other comprehensive income | | | | 23,613 | (154,969) | (131,356) | (40,339) | (171,695) |
| Total comprehensive income | | | | 143,872 | (154,969) | (11,097) | (37,357) | (48,454) |
| Dividends paid | | | | (66,016) | | (66,016) | (14,056) | (80,072) |
| Net change in treasury shares | | | 4,736 | (166) | | 4,570 | | 4,570 |
| Changes in consolidation scope and additional acquisitions | | | | | | | (51) | (51) |
| Increases in share capital | | | | | | | | |
| Other changes | | | | 1,481 | | 1,481 | (356) | 1,125 |
| AT DECEMBER 31, 2013 | 179,600 | 11,207 | (73,945) | 2,155,752 | (262,865) | 2,009,749 | 282,216 | 2,291,965 |
| Consolidated net income | | | | 128,479 | | 128,479 | 15,075 | 143,554 |
| Other comprehensive income | | | | (39,732) | 113,167 | 73,435 | 23,058 | 96,493 |
| Total comprehensive income | | | | 88,747 | 113,167 | 201,914 | 38,133 | 240,047 |
| Dividends paid | | | | (66,061) | | (66,061) | (14,787) | (80,848) |
| Net change in treasury shares ⁽¹⁾ | | | 3,812 | 71,546 | | 75,358 | 15 | 75,373 |
| Changes in consolidation scope and additional acquisitions ⁽²⁾ | | | | (44,390) | | (44,390) | (24,582) | (68,972) |
| Increases in share capital | | | | | | | 122 | 122 |
| Other changes | | | | 853 | | 853 | 753 | 1,606 |
| AT DECEMBER 31, 2014 | 179,600 | 11,207 | (70,133) | 2,206,447 | (149,698) | 2,177,423 | 281,870 | 2,459,293 |

(1) relates mainly to the total capital gain, net of tax, of € 72 million made on the sale of Soparfi securities (see Note 2).

(2) relates mainly to the change in net value due to the Group's acquisition of Sagar Cements' residual stake in Vicat Sagar Cement (see Note 2).

Group translation differences at December 31, 2014 are broken down by currency as follows (in thousands of euros):

| | |
|----------------------|------------------|
| US dollar: | 18,764 |
| Swiss franc: | 137,853 |
| Turkish new lira: | (118,547) |
| Egyptian pound: | (42,745) |
| Kazakh tenge: | (43,767) |
| Mauritanian ouguiya: | 2,187 |
| Indian rupee: | (103,443) |
| | (149,698) |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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NOTE 1 ACCOUNTING POLICIES AND MEASUREMENT METHODS

1.1. Statement of compliance

In compliance with European Regulation (EC) 1606/2002 issued by the European Parliament on July 19, 2002 on the enforcement of International Accounting Standards, Vicat's consolidated financial statements have been prepared since January 1, 2005 in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. The Vicat Group has adopted those standards in force on December 31, 2014 for its benchmark accounting policies.

Standards and interpretations published by the IASB but not yet in effect as at December 31, 2014 were not applied ahead of schedule in the Group's consolidated financial statements at the closing date. This mainly relates to the application of IFRIC 21 "Levies", which is currently being assessed in order to determine its potential impact on the financial statements. The Group does not anticipate any material impact resulting from the application of this standard to the annual consolidated financial statements.

The consolidated financial statements for the year ended December 31, 2014 present comparative data for the previous year prepared under these same IFRSs. The accounting policies and methods applied in the consolidated financial statements for the year ended December 31, 2014 are consistent with those applied for the annual financial statements in 2013.

The other standards that are mandatory for annual periods beginning on or after January 1, 2014 had no significant impact on the 2014 consolidated financial statements. These are for the most part IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements" and IFRS 12 "Disclosure of Interests in Other Entities", and their implication on IAS 27 "Separate Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures".

These financial statements were finalized and approved by the Board of Directors at its meeting of March 6, 2015 and will be submitted to the General Shareholders' Meeting of May 6, 2015 for approval.

1.2. Basis of preparation of financial statements

The financial statements are presented in thousands of euros.

The consolidated statement of comprehensive income is presented by type in two separate statements: the income statement and the statement of other comprehensive income.

The consolidated statement of financial position segregates current and non-current asset and liability accounts and splits them according to their maturity (divided, generally speaking, into maturities of less than and more than one year).

The statement of cash flows is presented according to the indirect method.

The financial statements are prepared using the historical cost method, except for the following assets and liabilities, which are recognized at fair value: derivatives, assets held for trading, assets available for sale, and the portion of assets and liabilities covered by hedging transactions.

The accounting policies and measurement methods described hereinafter have been applied on a permanent basis to all of the financial years presented in the consolidated financial statements.

The establishment of consolidated financial statements under IFRS requires the Group's management to make a number of estimates and assumptions, which have a direct impact on the financial statements. These estimates are based on the going concern principle and are established on the basis of the information available at the date they are carried out. They concern mainly the assumptions used to:

- value provisions (Notes 1.17 and 15), in particular those for pensions and other post-employment benefits (Notes 1.15 and 14);
- value the put options granted to third parties on shares in consolidated subsidiaries (Notes 1.16 and 16);
- measure financial instruments at their fair value (Notes 1.14 and 17);
- perform the valuations adopted for impairment tests (Notes 1.4, 1.11 and 3);
- define the accounting principle to be applied in the absence of a definitive standard (Notes 1.7 and 4 concerning emission quotas).

The estimates and assumptions are reviewed regularly, whenever justified by the circumstances, at least at the end of each year, and the pertinent items in the financial statements are updated accordingly.

1.3. Consolidation principles

When a company is acquired, its assets and liabilities are measured at their fair value at the acquisition date.

The earnings of the companies acquired or disposed of during the year are recorded in the consolidated income statement for the period subsequent or previous to the date of the acquisition or disposal, as appropriate.

The annual statutory financial statements of the companies at December 31 are consolidated, and any necessary adjusting entries are made to restate them in accordance with the Group accounting policies. All intercompany balances and transactions are eliminated during the preparation of the consolidated financial statements.

Subsidiaries

Companies that are controlled exclusively by Vicat, directly or indirectly, are fully consolidated.

Joint ventures and associated companies

Joint ventures, which are jointly controlled and operated by a limited number of shareholders and associated companies, investments over which Vicat exercises notable control are reported using the equity method. Any goodwill generated on the acquisition of these investments is presented on the line "Investments in associated companies (equity method)".

The list of the main companies included in the consolidation scope as at December 31, 2014 is provided in Note 34.

1.4. Business combinations – Goodwill

With effect from January 1, 2010, business combinations are reported in accordance with IFRS 3 "Business Combinations" (revised) and IAS 27 "Consolidated and Separate Financial Statements" (revised). As these revised standards apply prospectively, they do not affect business combinations carried out before January 1, 2010.

Business combinations carried out before January 1, 2010

These are reported using the acquisition method. Goodwill corresponds to the difference between the acquisition cost of the shares in the acquired company and the purchaser's pro-rata share in the fair value of all identified assets, liabilities and contingent liabilities at the acquisition date. Goodwill on business combinations carried out after January 1, 2004 is reported in the currency of the company acquired. Applying the option offered by IFRS 1, business combinations completed before the transition date of January 1, 2004 have not been restated, and the goodwill arising from them has been maintained at its net value in the balance sheet prepared according to French GAAP as at December 31, 2003.

In the event that the pro-rata share of interests in the fair value of net assets, liabilities and contingent liabilities acquired exceeds their cost ("negative goodwill"), the full amount of this negative goodwill is recognized in the income statement of the reporting period in which the acquisition was made, except for acquisitions of minority interests in a company already fully consolidated, in which case this amount is recognized in the consolidated shareholders' equity.

The values of assets and liabilities acquired through a business combination must be definitively determined within 12 months of the acquisition date. These values may thus be adjusted at any closing date within that time frame.

Minority interests are valued on the basis of their pro-rata share in the fair value of the net assets acquired.

If the business combination takes place through successive purchases, each material transaction is treated separately, and the assets and liabilities acquired are so valued and goodwill thus determined.

Business combinations carried out on or after January 1, 2010

IFRS 3 "Business Combinations" (revised), which is mandatory for business combinations carried out on or after January 1, 2010, introduced the following main changes compared with the previous IFRS 3 (before revision):

- goodwill is determined once, on the date the acquirer obtains control.

The Group then has the option, in the case of each business combination, upon obtaining control, to value the minority interests:

- either at their pro-rata share in the identifiable net assets of the company acquired ("partial" goodwill option),
- or at their fair value ("full" goodwill option).

Measurement of minority interests at fair value has the effect of increasing the goodwill by the amount attributable to such minority interests, resulting in the recognition of a "full" goodwill.

- any adjustment in the acquisition price at fair value from the date of acquisition is to be reported, with any subsequent adjustment occurring after the 12-month appropriation period from the date of acquisition to be recorded in the income statement;

- the costs associated with the business combination are to be recognized in the expenses for the period in which they were incurred;

- in the case of combinations carried out in stages, upon obtaining control the previous holding in the company acquired is to be revalued at fair value on the date of acquisition and any gain or loss which results is to be recorded in the income statement.

In compliance with IAS 36 (see Note 1.11), at the end of each year, and in the event of any evidence of impairment, goodwill is subjected to an impairment test, consisting of a comparison of its net carrying cost with its value in use as calculated on a discounted projected cash flow basis. When the latter is below carrying cost, an impairment loss is recognized for the corresponding loss of value.

1.5. Foreign currencies

Transactions in foreign currencies

Transactions in foreign currencies are translated into the operating currency at the exchange rates in effect on the transaction dates. At the end of the year, all monetary assets and liabilities denominated in foreign currencies are translated into the operating currency at the year-end exchange rates, and the resulting exchange rate differences are recorded in the income statement.

Translation of financial statements of foreign companies

All assets and liabilities of Group companies denominated in foreign currencies that are not hedged are translated into euros at the year-end exchange rates, while income and expense and cash flow statement items are translated at average exchange rates for the year. The ensuing translation differences are recorded directly in shareholders' equity.

The following foreign exchange rates were used

| | Closing rate | | Average rate | |
|---------------------------|--------------|----------|--------------|----------|
| | 2014 | 2013 | 2014 | 2013 |
| Us dollar (USD) | 1.2141 | 1.3791 | 1.3288 | 1.3303 |
| Swiss franc (CHF) | 1.2024 | 1.2276 | 1.2146 | 1.2308 |
| Egyptian pound (EGP) | 8.6511 | 9.5597 | 9.4136 | 9.1296 |
| Turkish new lira (TRL) | 2.8320 | 2.9605 | 2.9070 | 2.5357 |
| Tengué kazakh (KZT) | 221.3900 | 211.8400 | 238.5633 | 202.1500 |
| Mauritanian ouguiya (MRO) | 352.6830 | 400.5829 | 393.2725 | 396.1750 |
| CFA Franc (XOF) | 655.9570 | 655.9570 | 655.9570 | 655.9570 |
| Indian rupee (INR) | 76.7190 | 85.3660 | 81.0688 | 77.8751 |

In the event of a later sale, the cumulative amount of translation differences relating to the net investment sold and denominated in foreign currency is recorded in the income statement. Applying the option offered by IFRS 1, translation differences accumulated before the transition date were zeroed out by allocating them to consolidated reserves at that date. They will not be recorded in the income statement in the event of a later sale of these investments denominated in foreign currency.

1.6. Other intangible assets

Intangible assets (mainly patents, rights and software) are recorded in the consolidated statement of financial position at historical cost less accumulated amortization and any impairment losses. This cost includes acquisition or production costs and all other directly attributable costs incurred for the acquisition or production of the asset and for its commissioning.

Assets with finite lives are amortized on a straight-line basis over their useful lives (generally not exceeding 15 years).

Research costs are recognized as expenses in the period in which they are incurred. Development costs meeting the criteria defined by IAS 38 are capitalized.

1.7. Emission quotas

In the absence of a definitive IASB standard or interpretation concerning greenhouse gas emission quotas, the following accounting treatment has been applied:

- quotas allocated by the States related to National Quota Allocation Plans are not recorded, either as assets or liabilities;

- only the quotas held in excess of the cumulative actual emissions are recorded in the intangible assets at year end;
- surpluses, quota sales and quota swaps (EUA) against Certified Emission Reductions (CERs) are recognized in the income statement for the year.

1.8. Property, plant and equipment

Property, plant and equipment are reported in the consolidated statement of financial position at historical cost less accumulated depreciation and any impairment losses, using the component approach provided for in IAS 16. When an article of property, plant and equipment comprises several significant components with different useful lives, each component is amortized on a straight-line basis over its respective useful life, starting at commissioning.

The main amortization periods are presented below depending on the assets category:

| | Cement assets | Concrete & Aggregates assets |
|----------------------------|----------------|------------------------------|
| Civil engineering | 15 to 30 years | 15 years |
| Major installations | 15 to 30 years | 10 to 15 years |
| Other industrial equipment | 8 years | 5 to 10 years |
| Electricity | 15 years | 5 to 10 years |
| Controls and instruments | 5 years | 5 years |

Quarries are amortized on the basis of tonnage extracted during the year in comparison with total estimated reserves.

Certain parcels of land owned by French companies acquired prior to December 31, 1976 were revalued, and the adjusted value was recognized in the financial statements, but without a significant impact on the lines concerned.

Interest expenses on borrowings incurred to finance the construction of facilities during the period prior to their commissioning are capitalized. Exchange rate differences arising from foreign currency borrowings are also capitalized inasmuch as they are treated as an adjustment to interest costs and within the limit of the interest charge which would have been paid on borrowings in local currency.

1.9. Leases

In compliance with IAS 17, leases on which nearly all of the risks and benefits inherent in ownership are transferred by the lessor to the lessee are classified as finance leases. All other contracts are classified as operating leases.

Assets held under finance leases are recorded in property, plant and equipment at the lower of their fair value and the current value of the minimum rent payments at the starting date of the lease and amortized over the shortest duration of the lease and its useful life, with the corresponding debt recorded as a liability.

1.10. Investment properties

The Group recognizes its investment properties at historical cost less accumulated depreciation and any impairment losses. They are depreciated on a straight-line basis over their useful life (10 to 25 years). The fair value of its investment properties is calculated by the Group's specialist departments, assisted by an external consultant, primarily with reference to market prices followed on transactions involving comparable assets or published by local notary chambers. It is presented in the notes at each year-end.

1.11. Impairment

In accordance with IAS 36, the book values of assets with indefinite lives are reviewed at each year-end, and during the year, whenever there is an indication that the asset may be impaired. Those with finite lives are only reviewed if impairment indicators show that a loss is likely.

An impairment loss has to be recorded as an expense on the income statement when the carrying cost of the asset is higher than its recoverable value. The latter is the higher of the fair value less the costs of sale and the value in use. The value in use is calculated primarily on a discounted projected cash flow basis over 10 years, plus the terminal value calculated on the basis of a projection to infinity of the cash flow from operations of the last year. This time period corresponds to the Group's capital-intensive nature and the longevity of its industrial plant.

The projected cash flows are calculated on the basis of the following components that have been inflated and then discounted:

- the EBITDA from the Long-Term Plan over the first five years, then projected to year ten;
- the sustaining capital expenditure;
- and the change in the working capital requirement.

The assumptions used in calculating impairment tests are derived from forecasts made by operational staff reflecting as closely as possible their knowledge of the market, the commercial position of the businesses, and the performance of the industrial plant. Such forecasts include the impact of foreseeable developments in cement consumption based on macroeconomic and industry sector data, changes likely to affect the competitive position, technical improvements in the manufacturing process, and expected developments in the cost of the main production factors contributing to the cost price of the products.

In the case of countries subject to social tensions and security concerns, the assumptions used also include the potential improvement resulting from the progressive and partial easing of some of these tensions and concerns, based on recent data and an examination of the effect of these tensions on current business conditions.

Projected cash flows are discounted at the weighted average capital cost (WACC) before tax, in accordance with IAS 36 requirements. This calculation is made per country, taking into account the cost of risk-free long-term money, market risk weighted by a sector volatility factor, and a country premium reflecting the specific risks of the market in which the cash generating unit in question operates.

If it is not possible to estimate the fair value of an isolated asset, it is assessed at the level of the cash generating unit that the asset is part of (defined by IAS 36 as the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets) insofar as the industrial installations, products and markets form a coherent whole. The analysis was thus carried out for each geographical area/market/business, and the cash generating units were determined depending on the existence or not of vertical integration between the Group's activities in the area concerned.

The value of the assets thus tested, at least annually using this method for each cash generating unit comprises the intangible and tangible non-current assets and the Working Capital Requirement.

These impairment tests are sensitive to the assumptions held for each cash generating unit, mainly in terms of:

- the discount rate as previously defined;
- the inflation rate, which must reflect sales prices and expected future costs;
- the growth rate to infinity.

Tests are conducted at each year-end on the sensitivity to an increase or decrease of one point in the discount rate and growth rate to infinity applied, in order to assess the effect on the value of goodwill and other intangible and tangible assets included in the Group's consolidated financial statements. Moreover, the discount rate includes a country risk premium and an industry sector risk premium reflecting the cyclical nature of certain factors inherent in the business sector, enabling an understanding of the volatility of certain elements of production costs, which are sensitive in particular to energy costs.

Recognized impairments can be reversed and are recovered in the event of a decrease, except for those corresponding to goodwill, which are definitive.

1.12. Inventories

Inventories are valued using the weighted average unit cost method, at the lower of purchase price or production cost, and net market value (sales price less completion and sales costs).

The gross value of goods and supplies includes both the purchase price and all related costs.

Manufactured goods are valued at production cost, including the cost of goods sold, direct and indirect production costs and the depreciation on all consolidated fixed assets used in the production process.

In the case of inventories of manufactured products and work in progress, the cost includes an appropriate share of fixed costs based on the standard conditions of use of the production plant.

Inventory depreciations are recorded when necessary to take into account any probable losses identified at year-end.

1.13. Cash and cash equivalents

Cash and cash equivalents include both cash and short-term investments of less than three months that do not present any risk of a change in value. The latter are marked to market at the end of the period. Net cash, the change in which is presented in the statement of cash flows, consists of cash and cash equivalents less any bank overdrafts.

1.14. Financial instruments

Financial assets

The Group classifies its non-derivative financial assets, when they are first entered in the financial statements, in one of the following four categories of financial instruments in accordance with IAS 39, depending on the reasons for which they were originally acquired:

- long-term loans and receivables, financial assets not quoted on an active market, the payment of which is determined or can be determined; these are valued at their amortized cost;
- assets available for sale, which include in particular, in accordance with the standard, investments in non-consolidated affiliates; these are valued at the lower of their carrying value and their fair value less the cost of sale as at the end of the period;
- financial assets valued at their fair value by the income, since they are held for transaction purposes (acquired and held with a view to being resold in the short term);
- investments held to term, including securities quoted on an active market associated with defined payments at fixed dates; the Group does not own such assets at the year-end of the reporting periods in question.

All acquisitions and disposals of financial assets are reported at the transaction date. Financial assets are reviewed at the end of each year in order to identify any evidence of impairment.

Financial liabilities

The Group classifies its non-derivative financial assets, when they are first entered in the financial statements, as financial liabilities valued at amortized cost. These comprise mainly borrowings, other financings, bank overdrafts, etc. The Group does not have financial liabilities at fair value through the income statement.

Treasury shares

In compliance with IAS 32, Vicat's treasury shares are recognized net of shareholders' equity.

Derivatives and hedging

The Group uses hedging instruments to reduce its exposure to changes in interest and foreign currency exchange rates resulting from its business, financing and investment operations. These hedging transactions use financial derivatives. The Group uses interest rate swaps and caps to manage its exposure to interest rate risks. Forward FX contracts and currency swaps are used to hedge exchange rate risks.

The Group uses derivatives solely for economic hedging purposes and no instrument is held for speculative ends. Under IAS 39, however, certain derivatives used are not, not yet or no longer, eligible for hedge accounting at the closing date.

Financial derivatives are valued at their fair value in the balance sheet. Except for the cases detailed below, the change in fair value of derivatives is recorded as an offset in the income statement of the financial statement ("Change in fair value of financial assets and liabilities"). The fair values of derivatives are estimated by means of the following valuation models:

- the market value of interest rate swaps, exchange rate swaps and forward purchase/sale transactions is calculated by discounting the future cash flows on the basis of the "zero coupon" interest rate curves applicable at the end of the presented reporting periods, restated if applicable to reflect accrued interest not yet payable;
- interest rate options are revalued on the basis of the Black and Scholes model incorporating the market parameters as at year-end.

Derivative instruments may be designated as hedging instruments, depending on the type of hedging relationship:

- fair value hedging is hedging against exposure to changes in the fair value of a booked asset or liability, or of an identified part of that asset or liability, attributable to a particular risk, in particular interest and exchange rate risks, which would affect the net income presented;
- cash flow hedging is hedging against exposure to changes in cash flow attributable to a particular risk, associated with a booked asset or liability or with a planned transaction (e.g. expected sale or purchase or "highly probable" future transaction), which would affect the net income presented.

Hedge accounting for an asset/liability/firm commitment or cash flow is applicable if:

- the hedging relationship is formally designated and documented at its date of inception;

- the effectiveness of the hedging relationship is demonstrated at the inception and then by the regular assessment and correlation between the changes in the market value of the hedging instrument and that of the hedged item. The ineffective portion of the hedging instrument is always recognized in the income statement.

The application of hedge accounting results as follows:

- in the event of a documented fair value hedging relationship, the change in the fair value of the hedging derivative is recognized in the income statement as an offset to the change in the fair value of the underlying financial instrument hedged. Income is affected solely by the ineffective portion of the hedging instrument;
- in the event of a documented cash flow hedging relationship, the change in the fair value of the effective portion of the hedging derivative is recorded initially in shareholders' equity, and that of the ineffective portion is recognized directly in the income statement. The accumulated changes in the fair value of the hedging instrument previously recorded in shareholders' equity are transferred to the income statement at the same rate as the hedged cash flows.

1.15. Employee benefits

The Group recognizes the entire amount of its commitments relating to post-employment benefits in accordance with IAS 19 (revised).

Regulations, standard practices and agreements in force in countries where the Group's consolidated companies have operations provide for various types of post-employment benefits: lump-sum payments on retirement, supplemental pension benefits, guaranteed supplemental pension benefits specifically for executives, etc., and other long-term benefits (such as medical cover, etc.).

Defined contribution plans are those for which the Group's commitment is limited only to the payment of contributions, recognized as expenses when they are incurred.

Defined benefit plans include all post-employment benefit programs, other than those under defined contribution plans, and represent a future liability for the Group. The corresponding liabilities are calculated on an actuarial basis (wage inflation, mortality, employee turnover, etc.) using the projected unit credit method, in accordance with the clauses provided for in the collective bargaining agreements and with standard practices.

Dedicated financial assets, which are mainly equities and bonds, are used to cover all or a part of these liabilities, principally in the United States and Switzerland. The net position of each pension plan is fully provided for in the statement of financial position less, where applicable, the fair value of these invested assets, within the limit of the asset ceiling cap. Any surplus (in the case of overfunded pension plans) is only recognized in the statement of financial position to the extent that it represents a future economic benefit that will be effectively available to the Group, within the limits defined by the standard.

Actuarial variances arise due to changes in actuarial assumptions and/or variances observed between these assumptions and the actual figures. Actuarial gains and losses on post-employment benefits are

recognized under “Other comprehensive income” and are not recycled to profit or loss.

The Group has chosen to apply the IFRS 1 option and to zero the actuarial variances linked to employee benefits not yet recognized on the transition balance sheet by allocating them to shareholders’ equity.

1.16. Put options granted on shares in consolidated subsidiaries

Under IAS 27 and IAS 32, put options granted to minority third parties in fully consolidated subsidiaries are reported in the financial liabilities at the present value of their estimated price with an offset in the form of a reduction in the corresponding minority interests.

The difference between the value of the option and the amount of the minority interests is recognized:

- in goodwill, in the case of options issued before January 1, 2010;
- as a reduction in the Group shareholders’ equity (options issued after January 1, 2010).

The liability is estimated based on the contract information available (price, formula, etc.) and any other factor relevant to its valuation. Its value is reviewed at each year-end and the subsequent changes in the liability are recognized:

- either as an offset to goodwill (options granted before January 1, 2010);
- or as an offset to the Group shareholders’ equity (options issued after January 1, 2010).

No impact is reported in the income statement other than the impact of the annual discounting of the liability recognized in the financial income; the income share of the Group is calculated on the basis of the percentage held in the subsidiaries in question, without taking into account the percentage holding attached to the put options.

1.17. Provisions

In accordance with IAS 37, a provision is recognized when the Group has a current commitment, whether statutory or implicit, resulting from a significant event prior to the closing date which would lead to a use of resources without offset after the closing date, which can be reliably estimated.

These include, notably, provisions for site reinstatement, which are set aside progressively as quarries are used and include the projected costs related to the Group’s obligation to reinstate such sites.

In accordance with IAS 37, provisions whose maturities are longer than one year are discounted when the impact is significant. The effects of this discounting are recorded under net financial income.

1.18. Sales

In accordance with IAS 18, sales are reported at the fair value of the consideration received or due, net of commercial discounts and rebates and after deduction of excise duties collected by the Group under its business activities. Sales figures include transport and handling costs invoiced to customers.

Sales are recorded at the time of transfer of the risk and significant benefits associated with ownership to the purchaser, which generally corresponds to the date of transfer of ownership of the product or performance of the service.

1.19. Other income and expenses

Other income and expenses are those arising from the Group’s operating activities that are not received or incurred as part of the direct production process or sales activity. These other income and expenses consist mainly of insurance payments, patent royalties, surplus greenhouse gas emission rights, and certain charges relating to losses or claims.

1.20. Income tax

Deferred taxes are calculated at the tax rates passed or virtually passed at the year-end and expected to apply to the period when assets are sold or liabilities are settled.

Deferred taxes are calculated, based on an analysis of the balance sheet, on timing differences identified in the Group's subsidiaries between the values recognized in the consolidated statement of financial position and the values of assets and liabilities for tax purposes.

Deferred taxes are recognized for all timing differences, including those on restatement of finance leases, except when the timing difference results from goodwill.

Deferred tax assets and liabilities are netted out at the level of each company. When the net amount represents a receivable, a deferred tax asset is recognized if it is probable that the company will generate future taxable income against which to allocate the deferred tax assets.

1.21. Segment information

In accordance with IFRS 8 "Operating Segments", the segment information provided in Note 26 is based on information taken from the internal reporting. This information is used internally by the Group Management, responsible for implementing the strategy defined by the Chairman of the Board of Directors for measuring the Group's operating performance and for allocating capital expenditure and resources to business segments and geographical areas.

The operating segments defined pursuant to IFRS 8 comprise the three segments in which the Group operates: Cement, Concrete & Aggregates, and Other Products & Services.

The management indicators presented were adapted in order to be consistent with those used by the Management, while complying with IFRS 8 disclosure requirements: operating and consolidated sales, EBITDA and EBIT (see Note 1.22), total non-current assets, net capital employed (see Note 26), industrial investments, depreciation and amortization, and number of employees.

The management indicators used for internal reporting are identical for all the operating segments and geographical areas defined above and are determined in accordance with the IFRS principles applied by the Group in its consolidated financial statements.

1.22. Financial indicators

The following financial performance indicators are used by the Group, as by other industrial players and notably in the building materials sector, and presented with the income statement:

Added value: the value of production less the cost of goods and services purchased.

Gross operating income: added value less personnel costs, taxes and duties (except income taxes and deferred taxes), plus grants and subsidies.

EBITDA (Earnings Before Interest, Tax, Depreciation and Amortization): gross operating profit plus other ordinary income and expenses.

EBIT (Earnings Before Interest and Tax): EBITDA, plus depreciation, amortization and operating provisions.

Cash flow from operations: net income before adjusting for non-cash charges (mainly depreciation, amortization and provisions, deferred taxes, gains or losses on asset disposals and changes in fair value).

1.23. Seasonality

Demand in the Cement, Ready-mixed Concrete and Aggregates businesses is seasonal and tends to decrease in winter in temperate countries and during the rainy season in tropical countries. The Group therefore generally records lower sales in the first and fourth quarters, i.e. the winter season in its main markets in Western Europe and North America. In the second and third quarters, in contrast, sales are higher, due to the summer season being more favorable for construction work.

NOTE 2 CHANGES IN CONSOLIDATION SCOPE AND OTHER SIGNIFICANT EVENTS

Macroeconomic environment and performance

Vicat Group performed strongly in 2014, with sales rising 8 % at constant consolidation scope and exchange rates. This performance reflected improving market conditions in the emerging countries in which the Group currently operates. The Group continues to successfully expand in the Indian market, with steady growth in sales volumes against a background of rising prices following a low in Q1 2014. In Kazakhstan, Vicat saw a further surge in business, driven by strong growth in volumes, but at slightly tighter prices due in particular to the sharp fall in the tenge at the start of the year. In Egypt, the improved security situation, the strength of the market and of prices combined with improved technical performance at the factory enabled the Group to once again enjoy strong business growth during the year. West Africa also benefited from favorable market conditions, despite remaining highly competitive. Lastly, Turkey performed well, helped by a steady rise in sales prices, which fully offset the decline in volumes, particularly in concrete and aggregates.

In mature countries, the situation remains mixed. In France, the Group saw a decline in business as a result of macroeconomic and industry conditions, which remained challenging throughout the year. In Switzerland, following an exceptional 2013, business remained strong although slightly down as a result of the completion of certain major projects in summer 2014. Nevertheless, macroeconomic and industry conditions remained vibrant. Lastly, in the USA, the recovery continued, in line with the gradual improvement in the business and industry climate.

Vicat holds 100 % of the share capital of Vicat Sagar Cement

Vicat Group purchased the stake held by Sagar Cements in Vicat Sagar Cement. As a result of this transaction, Vicat holds 100 % of the share capital of Vicat Sagar Cement. This increased stake was accompanied by the unwinding of the cross-holdings between the two groups. The net amount of all transactions connected with this deal was € 45 million.

Disposal of Soparfi shares

As part of the Group's debt reduction strategy, the holding companies that hold a majority interest in Vicat SA, Soparfi and Parfininco, purchased 24.6 % of the Soparfi shares held by Vicat Group subsidiaries.

These purchases, which are part of an effort to streamline and simplify the ownership structures of the holding companies, totaled € 114 million, the Soparfi shares having been valued by an international audit firm.

As a result of this transaction, the remaining interest of Vicat Group subsidiaries in Soparfi stood at 18.4 % prior to cancellation of treasury shares by Soparfi and 22.4 % thereafter.

The overall gain, net of tax, of € 72 million generated as a result of these disposals was recognized in Vicat's consolidated shareholders' equity.

Exchange rate volatility and impact on the income statement

The 2014 income statement was heavily affected by the strengthening of the euro against all currencies, except for the Swiss franc and the US dollar. This resulted in a negative exchange rate effect of € (54) million on consolidated sales and € (13) million on EBITDA.

In addition, the devaluation of the Kazakh tenge against the US dollar in February 2014 resulted in a foreign exchange loss of € (18) million, € (8) million of which was recognized in net financial income (expense) for the period and € (10) million in other comprehensive income.

NOTE 3 GOODWILL

The change in the net goodwill by business sector is analyzed in the table below:

| <i>(in thousands of euros)</i> | Cement | Concrete and Aggregate | Other Products and Services | Total |
|----------------------------------|----------------|-------------------------------|------------------------------------|------------------|
| AT DECEMBER 31, 2012 | 725,444 | 247,851 | 22,025 | 995,320 |
| Acquisitions/Additions | | 1 | 100 | 101 |
| Disposal/Decreases | | (116) | | (116) |
| Change in foreign exchange rates | (43,953) | (5,358) | (291) | (49,602) |
| Other movements | 84 | 867 | (85) | 866 |
| AT DECEMBER 31, 2013 | 681,575 | 243,245 | 21,749 | 946,569 |
| Acquisitions/Additions | | 8,707 | | 8,707 |
| Disposal/Decreases | | (1,453) | (485) | (1,938) |
| Change in foreign exchange rates | 30,040 | 14,103 | 278 | 44,421 |
| Other movements | 8,815 | 1,195 | 79 | 10,089 |
| AT DECEMBER 31, 2014 | 720,430 | 265,797 | 21,621 | 1,007,848 |

Impairment test on goodwill :

In accordance with IFRS 3 and IAS 36, at the end of each year and in the event of any evidence of impairment, goodwill is subject to an impairment test using the method described in Notes 1.4. and 1.11.

Goodwill is distributed as follows by cash generating unit (CGU):

| CGU | Goodwill <i>(in thousands of euros)</i> | | Discount rate used for the impairment tests <i>(in %)</i> | | Growth rate to infinity used for the impairment tests (%) | | Impairment which would result from a change of +1% in the discount rate | | Impairment which would result from a change of -1% in the growth rate to infinity | |
|---------------------------|--|----------------|---|------------------|---|------------|--|--------------|---|-----------|
| | Dec. 2014 | Dec. 2013 | Dec. 2014 | Dec. 2013 | Dec. 2014 | Dec. 2013 | Dec. 2014 | Dec. 2013 | Dec. 2014 | Dec. 2013 |
| India CGU | 243,335 | 219,734 | 8.1 | 9.33 | 6 | 6.0 | | - | | - |
| West Africa Cement CGU | 154,875 | 150,455 | 8.88 | 10.92 | 3 | 3.0 | | - | | - |
| France-Italy CGU | 179,488 | 164,029 | 7.01 | 7.82 | 0 | 0.0 | | - | | - |
| Switzerland CGU | 135,494 | 132,875 | 7.9 | 8.64 | 0 | 0.0 | | - | | - |
| Other CGUs total | 294,656 | 279,476 | 7.76 to 10.25 | 9.08 to 11.72 | 0.0 to 3.0 | 2.0 to 3.0 | | 9,046 | | |
| TOTAL | 1,007,848 | 946,569 | | | | | 0 | 9,046 | 0 | 0 |

The impairment tests carried out in 2014 and 2013 did not result in the recognition of any impairment with respect to goodwill.

Neither a 1% increase in the discount rate nor a 1% reduction in the growth rate to infinity would result in the recognition of impairment for goodwill.

NOTE 4 OTHER INTANGIBLE ASSETS

| Gross value <i>(in thousands of euros)</i> | Concessions, patents and similar rights | Software | Other intangible assets | Intangible assets in progress | Total |
|---|--|-----------------|--|--|----------------|
| AT DECEMBER 31, 2012 | 85,421 | 20,576 | 49,323 | 4,974 | 160,294 |
| Acquisitions | 2,147 | 6,651 | 1,449 | 580 | 10,827 |
| Disposals | | | (14) | | (14) |
| Changes in consolidation scope | | | | | 0 |
| Change in foreign exchange rates | (2,606) | (343) | (2,782) | (12) | (5,743) |
| Other movements | | 4,460 | 242 | (1,548) | 3,154 |
| AT DECEMBER 31, 2013 | 84,962 | 31,344 | 48,218 | 3,994 | 168,518 |
| Acquisitions | 8,818 | 973 | 952 | 10,703 | 21,446 |
| Disposals | (3,773) | (85) | | | (3,858) |
| Changes in consolidation scope | 165 | 11 | 2,609 | 187 | 2,972 |
| Change in foreign exchange rates | 1,530 | 305 | | 37 | 1,872 |
| Other movements | 151 | 63 | 5,486 | (2,077) | 3,623 |
| AT DECEMBER 31, 2014 | 91,853 | 32,611 | 57,265 | 12,844 | 194,573 |

| Depreciation and impairment | Concessions, patents and similar rights | Software | Other intangible assets | Intangible assets in progress | Total |
|--|--|-----------------|--|--|-----------------|
| AT DECEMBER 31, 2012 | (19,100) | (15,572) | (25,205) | 0 | (59,877) |
| Increase | (2,535) | (3,361) | (4,966) | | (10,862) |
| Decrease | | | 6 | | 6 |
| Changes in consolidation scope | | | | | 0 |
| Change in foreign exchange rates | 569 | 178 | 1,606 | | 2,353 |
| Other movements | (74) | (20) | 59 | | (35) |
| AT DECEMBER 31, 2013 | (21,140) | (18,775) | (28,500) | 0 | (68,415) |
| Increase | (2,644) | (3,003) | (2,991) | | (8,638) |
| Decrease | 3,767 | 91 | 4,227 | | 8,085 |
| Changes in consolidation scope | 5 | (12) | (9) | | (16) |
| Change in foreign exchange rates | (759) | (189) | (1,260) | | (2,208) |
| Other movements | (30) | 30 | (396) | | (396) |
| AT DECEMBER 31, 2014 | (20,801) | (21,858) | (28,929) | 0 | (71,588) |
| Net book value at December 31, 2013 | 63,822 | 12,569 | 19,718 | 3,994 | 100,103 |
| NET BOOK VALUE AT DECEMBER 31, 2014 | 71,052 | 10,753 | 28,336 | 12,844 | 122,985 |

No development costs were capitalized in 2014 and 2013.
Research and development costs recognized as expenses in 2014 amounted to € 5,436 thousand (€ 6,401 thousand in 2013).

With regard to greenhouse gas emission quotas, only the quotas held at year-end in excess of the cumulative actual emissions were recorded in other intangible assets at € 16,836 thousand (€ 9,198 thousand as

at December 31, 2013), corresponding to 2,443 thousand tonnes (1,957 thousand tonnes as at December 31, 2013).

Surpluses were recognized in operating income for € 3,433 thousand (€ 10,820 thousand at December 31, 2013).

NOTE 5 PROPERTY, PLANT AND EQUIPMENT

| Gross value <i>(in thousands of euros)</i> | Land & buildings | Industrial equipment | Other property plant & equipment | Fixed assets work-in-progress and advances/down payments | Total |
|---|-----------------------------|-----------------------------|---|---|------------------|
| AT DECEMBER 31, 2012 | 1,025,104 | 2,655,633 | 184,238 | 313,111 | 4,178,086 |
| Acquisitions | 16,409 | 39,850 | 9,157 | 97,501 | 162,917 |
| Disposals | (7,091) | (17,495) | (5,934) | (76) | (30,596) |
| Changes in consolidation scope | | | | | 0 |
| Change in foreign exchange rates | (50,508) | (150,576) | (5,227) | (24,854) | (231,165) |
| Other movements | 67,685 | 189,095 | (3,429) | (257,013) | (3,662) |
| AT DECEMBER 31, 2013 | 1,051,599 | 2,716,507 | 178,805 | 128,669 | 4,075,580 |
| Acquisitions | 22,787 | 35,056 | 6,107 | 68,239 | 132,189 |
| Disposals | (2,631) | (23,440) | (12,353) | | (38,424) |
| Changes in consolidation scope | 1,145 | 2,903 | 2,616 | 489 | 7,153 |
| Change in foreign exchange rates | 40,481 | 124,138 | 2,371 | 6,351 | 173,341 |
| Other movements | 35,814 | 63,047 | 2,657 | (103,803) | (2,285) |
| AT DECEMBER 31, 2014 | 1,149,195 | 2,918,211 | 180,203 | 99,945 | 4,347,554 |

| Depreciation and impairment | Land & Buildings | Industrial equipment | Other property plant & equipment | Fixed assets work-in-progress and advances/down payments | Total |
|--|------------------|----------------------|----------------------------------|--|--------------------|
| AT DECEMBER 31, 2012 | (380,686) | (1,419,023) | (107,167) | 0 | (1,906,876) |
| Increase | (32,324) | (135,905) | (10,249) | (58) | (178,536) |
| Decrease | 4,926 | 17,231 | 4,411 | | 26,568 |
| Changes in consolidation scope | | | | | 0 |
| Change in foreign exchange rates | 11,491 | 66,637 | 2,398 | 5 | 80,531 |
| Other movements | 1,840 | (6,321) | 9,226 | | 4,745 |
| AT DECEMBER 31, 2013 | (394,753) | (1,477,381) | (101,381) | (53) | (1,973,568) |
| Increase | (32,597) | (132,165) | (10,102) | (705) | (175,569) |
| Decrease | 1,851 | 22,016 | 10,857 | | 34,724 |
| Changes in consolidation scope | (1,199) | (2,450) | (1,813) | | (5,462) |
| Change in foreign exchange rates | (13,621) | (64,700) | (1,803) | (6) | (80,130) |
| Other movements | (7,929) | 8,550 | 569 | | 1,190 |
| AT DECEMBER 31, 2014 | (448,248) | (1,646,130) | (103,673) | (764) | (2,198,815) |
| Net book value at December 31, 2013 | 656,846 | 1,239,126 | 77,424 | 128,616 | 2,102,012 |
| NET BOOK VALUE AT DECEMBER 31, 2014 | 700,947 | 1,272,081 | 76,530 | 99,181 | 2,148,739 |

Fixed assets work-in-progress amounted to € 86 million as at December 31, 2014 (€ 118 million as at December 31, 2013) and advances/down payments on plant, property and equipment represented € 14 million as at December 31, 2014 (€ 11 million as at December 31, 2013).

Contractual commitments to acquire tangible and intangible assets amounted to € 53 million as at December 31, 2014 (€ 40 million as at December 31, 2013).

The total amount of interest capitalized in 2014 was € 0.8 million (€ 7.9 million in 2013), determined on the basis of local interest rates ranging from 2.94% to 11.97%, depending on the country in question.

NOTE 6 FINANCE AND OPERATING LEASES

| Net book value by category of asset <i>(in thousands of euros)</i> | December 31, 2014 | December 31, 2013 |
|--|-------------------|-------------------|
| Industrial equipment | 2,656 | 4,803 |
| Other property plant & equipment | 723 | 949 |
| PROPERTY, PLANT AND EQUIPMENT | 3,379 | 5,752 |

| Minimum payment schedule <i>(in thousands of euros)</i> | December 31, 2014 | December 31, 2013 |
|---|-------------------|-------------------|
| Less than 1 year | 1,901 | 2,587 |
| 1 to 5 years | 1,631 | 3,155 |
| More than 5 years | 36 | 24 |
| TOTAL | 3 568 | 5 766 |

NOTE 7 INVESTMENT PROPERTIES

| <i>(in thousands of euros)</i> | Gross values | Depreciation, amortization and impairment | Net values |
|---|---------------------|--|-------------------|
| AT DECEMBER 31, 2012 | 35,190 | (15,633) | 19,557 |
| Acquisitions | 691 | | 691 |
| Disposals | (222) | 28 | (194) |
| Depreciation | | (392) | (392) |
| Change in foreign exchange rates | (180) | 53 | (127) |
| Changes in consolidation scope and other | 4,303 | (4,731) | (428) |
| AT DECEMBER 31, 2013 | 39,782 | (20,675) | 19,107 |
| Acquisitions | 837 | | 837 |
| Disposals | (783) | 244 | (539) |
| Depreciation | | (807) | (807) |
| Change in foreign exchange rates | 224 | (68) | 156 |
| Changes in consolidation scope and other | | | 0 |
| AT DECEMBER 31, 2014 | 40,060 | (21,306) | 18,754 |
| Fair value of investment properties at December 31, 2013 | | | 57,455 |
| FAIR VALUE OF INVESTMENT PROPERTIES AT DECEMBER 31, 2014 | | | 75,675 |

Rental income from investment properties amounted to € 3.0 million at December 31, 2014 and December 31, 2013.

NOTE 8 INVESTMENTS IN ASSOCIATED COMPANIES

| Change in investments in associated companies <i>(in thousands of euros)</i> | 2014 | 2013 |
|---|---------------|---------------|
| AT JANUARY 1 | 38,213 | 37,731 |
| Earnings from associated companies | 4,745 | 3,913 |
| Dividends received from investments in associated companies | (974) | (336) |
| Changes in consolidation scope | (1,698) | - |
| Change in foreign exchange rates and other | 3,529 | (3,095) |
| AT DECEMBER 31 | 43,815 | 38,213 |

NOTE 9 RECEIVABLES AND OTHER NON-CURRENT ASSETS

| <i>(in thousands of euros)</i> | Gross values | Impairment | Net values |
|---|---------------------|-------------------|-------------------|
| AT DECEMBER 31, 2012 | 103,116 | (2,784) | 100,332 |
| Acquisitions/Additions | 12,852 | (1,222) | 11,630 |
| Disposal/Decreases | (4,426) | 915 | (3,511) |
| Changes in consolidation scope | | | 0 |
| Change in foreign exchange rates | (9,347) | 73 | (9,274) |
| Change recorded in other comprehensive income | 15,710 | | 15,710 |
| Others | 18,851 | | 18,851 |
| AT DECEMBER 31, 2013 | 136,756 | (3,018) | 133,738 |
| Acquisitions/Additions | 11,234 | | 11,234 |
| Disposal/Decreases | (28,561) | 1,006 | (27,555) |
| Changes in consolidation scope | (1,432) | | (1,432) |
| Change in foreign exchange rates | 6,141 | (29) | 6,112 |
| Change recorded in other comprehensive income | 28 | | 28 |
| Others | (23,234) | | (23,234) |
| AT DECEMBER 31, 2014 | 100,932 | (2,041) | 98,891 |
| Including: | | | |
| ■ investments in affiliated companies | 26,802 | (1,039) | 25,763 |
| ■ long term investments | 1,372 | (487) | 885 |
| ■ loans and receivables | 33,976 | (515) | 33,461 |
| ■ employee benefit plan assets | | | 0 |
| ■ financial instruments (see Note 16) | 38,782 | | 38,782 |
| AT DECEMBER 31, 2014 | 100,932 | (2,041) | 98,891 |

NOTE 10 INVENTORIES AND WORK-IN-PROGRESS

| <i>(in thousands of euros)</i> | December 31, 2014 | | | December 31, 2013 | | |
|---|--------------------------|-------------------|----------------|--------------------------|-------------------|----------------|
| | Gross | Provisions | Net | Gross | Provisions | Net |
| Raw materials and consumables | 269,888 | (10,126) | 259,762 | 246,924 | (12,241) | 234,683 |
| Work-in-progress, finished goods and goods for sale | 137,201 | (2,758) | 134,443 | 127,871 | (2,842) | 125,029 |
| TOTAL | 407,089 | (12,884) | 394,205 | 374,795 | (15,083) | 359,712 |

NOTE 11 RECEIVABLES

| <i>(in thousands of euros)</i> | Trade and Other receivables | Provisions Trade and Other receivables | Trade and other receivables net | Others Receivables tax | Receivables social security-related | Others receivables | Provisions Others receivables | Total Others receivables net |
|-------------------------------------|-----------------------------|--|---------------------------------|------------------------|-------------------------------------|--------------------|-------------------------------|------------------------------|
| AT DECEMBER 31, 2012 | 371,537 | (16,660) | 354,877 | 67,713 | 3,690 | 76,777 | (1,722) | 146,458 |
| Acquisitions | | (6,272) | (6,272) | | | | (817) | (817) |
| Uses | | 4,186 | 4,186 | | | | 27 | 27 |
| Change in foreign exchange rates | (15,876) | 993 | (14,883) | (3,563) | (95) | (4,274) | | (7,932) |
| Changes in consolidation scope | (6,220) | | (6,220) | | | | | 0 |
| Other movements | 16,621 | | 16,621 | (14,654) | 735 | 4,146 | | (9,773) |
| AT DECEMBER 31, 2013 | 366,062 | (17,753) | 348,309 | 49,496 | 4,330 | 76,649 | (2,512) | 127,963 |
| Acquisitions | | (7,229) | (7,229) | | | | (275) | (275) |
| Uses | | 3,922 | 3,922 | | | | 842 | 842 |
| Change in foreign exchange rates | 11,202 | (858) | 10,344 | 816 | 99 | 4,343 | | 5,258 |
| Changes in consolidation scope | 2,131 | (65) | 2,066 | 81 | 14 | 2,029 | | 2,124 |
| Other movements | (1,250) | 243 | (1,007) | (4,515) | (192) | 9,995 | | 5,288 |
| AT DECEMBER 31, 2014 | 378,145 | (21,740) | 356,405 | 45,878 | 4,251 | 93,016 | (1,945) | 141,200 |
| of which matured at 12/31/2014: | | | | | | | | |
| ■ for less than 3 months | 79,873 | (5,797) | 74,076 | 3,099 | 1,233 | 1,771 | (130) | 5,973 |
| ■ for more than 3 months | 31,535 | (8,171) | 23,364 | 12,872 | 117 | 3,711 | (79) | 16,621 |
| of which not matured at 12/31/2014: | | | | | | | | |
| ■ less than 1 year | 261,795 | (7,716) | 254,079 | 29,122 | 2,879 | 72,262 | (1,736) | 102,527 |
| ■ more than 1 year | 4,942 | (56) | 4,886 | 785 | 22 | 15,272 | | 16,079 |

NOTE 12 CASH AND CASH EQUIVALENTS

| <i>(in thousands of euros)</i> | December 31, 2014 | December 31, 2013 |
|--|-------------------|-------------------|
| Cash | 74,090 | 79,089 |
| Marketable securities and term deposits < 3 months | 194,106 | 162,818 |
| CASH AND CASH EQUIVALENTS | 268,196 | 241,907 |

NOTE 13 SHARE CAPITAL

Vicat share capital is composed of 44,900,000 fully paid-up ordinary shares with a nominal value of € 4 each, including 794,611 treasury shares as at December 31, 2014 (846,027 as at December 31, 2013) acquired under the share buy-back programs approved by the Ordinary General Meetings, and through HeidelbergCement's disposal of its 35% stake in Vicat in 2007.

These are registered shares or bearer shares, at the shareholder's option. Voting rights attached to shares are proportional to the share of the capital which they represent and each share gives the right to one vote, except in the case of fully paid-up shares registered for at least four years in the name of the same shareholder, to which two votes are assigned.

The dividend paid in 2014 in respect of 2013 amounted to € 1.50 per share, amounting to a total of € 67,350 thousand, identical to the € 1.50 per share paid in 2013 in respect of 2012 and amounting to a total of € 67,350 thousand. The dividend proposed by the Board of Directors

to the Ordinary General Meeting for 2014 amounts to € 1.50 per share, totaling € 67,350 thousand.

In the absence of any dilutive instrument, diluted earnings per share are identical to basic earnings per share, and are obtained by dividing the Group's net income by the weighted average number of Vicat ordinary shares outstanding during the year.

Since January 4, 2010, for a period of 12 months renewable by tacit agreement, Vicat has engaged Natixis Securities to implement a liquidity agreement in accordance with the AMAFI (French financial markets professional association) Code of Ethics of September 20, 2008.

The following amounts were allocated to the liquidity agreement for its implementation: 20,000 Vicat shares and € 3 million in cash.

As at December 31, 2014, the liquidity account is composed of 17,733 Vicat shares and € 2,955 thousand in cash.

NOTE 14 EMPLOYEE BENEFITS

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|---|----------------|---------------|
| Pension plans and termination benefits (TB) | 68,155 | 43,670 |
| Other post-employment benefits | 57,707 | 43,914 |
| Total pension and other post-employment benefit provisions | 125,862 | 87,584 |
| Plan assets (Note 9) | - | (8,149) |
| NET LIABILITIES | 125,862 | 79,435 |

Main plans in force within the Group: The Group's main defined benefit pension plans are found in Switzerland, the United States and France. Most of these plans are pre-funded through insurance policies or investments in pension funds. Funding approaches used comply with local law, particularly with respect to the minimum funding requirements

for past entitlements. Given the material nature of these commitments, the Group updates its actuarial analysis each year in order to reflect the cost of these plans in its financial statements.

Net liability recognized in the balance sheet

| <i>(in thousands of euros)</i> | 2014 | | | 2013 | | |
|---|----------------------|----------------|----------------|----------------------|----------------|---------------|
| | Pension plans and TB | Other benefits | Total | Pension plans and TB | Other benefits | Total |
| Present value of funded liabilities | 432,093 | 57,707 | 489,800 | 363,637 | 43,914 | 407,551 |
| Fair value of plan assets | (363,938) | | (363,938) | (331,454) | | (331,454) |
| Net value | 68,155 | 57,707 | 125,862 | 32,183 | 43,914 | 76,097 |
| Limit on recognition of plan assets (asset ceiling) | | | 0 | 3,338 | | 3,338 |
| NET LIABILITIES | 68,155 | 57,707 | 125,862 | 35,521 | 43,914 | 79,435 |

Analysis of net annual expense

| <i>(in thousands of euros)</i> | 2014 | | | 2013 | | |
|---|----------------------|----------------|-----------------|----------------------|----------------|-----------------|
| | Pension plans and TB | Other benefits | Total | Pension plans and TB | Other benefits | Total |
| Current service costs | (9,205) | (995) | (10,200) | (9,517) | (1,296) | (10,813) |
| Financial cost | (9,746) | (2,106) | (11,852) | (9,017) | (2,060) | (11,077) |
| Interest income on assets | 8,318 | | 8,318 | 6,897 | | 6,897 |
| Recognized past service costs | 779 | 330 | 1,109 | (362) | | (362) |
| Curtailments and settlements | | | 0 | 2 | | 2 |
| TOTAL CHARGE WITH INCOME STATEMENT IMPACT | (9,854) | (2,771) | (12,625) | (11,997) | (3,356) | (15,353) |
| Actuarial gains and losses on plan assets | 22,342 | | 22,342 | 18,041 | | 18,041 |
| Experience adjustments | 3,614 | 927 | 4,541 | 3,210 | 3,506 | 6,716 |
| Adjustments related to demographic assumptions | (1,096) | (2,098) | (3,195) | 1 | | 1 |
| Adjustments related to financial assumptions | (53,210) | (4,977) | (58,187) | 11,685 | 5,043 | 16,728 |
| TOTAL CHARGE WITH IMPACT ON OTHER COMPREHENSIVE INCOME | (28,350) | (6,148) | (34,499) | 32,937 | 8,549 | 41,486 |
| TOTAL CHARGE FOR THE YEAR | (38,204) | (8,919) | (47,124) | 20,940 | 5,193 | 26,133 |

Change in financial assets used to hedge the plans

| | 2014 | | | 2013 | | |
|--|----------------------|----------------|----------------|----------------------|----------------|----------------|
| | Pension plans and TB | Other benefits | Total | Pension plans and TB | Other benefits | Total |
| <i>(In thousands of euros)</i> | | | | | | |
| FAIR VALUE OF ASSETS AT JANUARY 1 | 331,454 | | 331,454 | 312,465 | 0 | 312,465 |
| Interest income on assets | 8,318 | | 8,318 | 6,897 | | 6,897 |
| Contributions paid in | 13,792 | | 13,792 | 12,831 | | 12,831 |
| Translation differences | 11,144 | | 11,144 | (5,985) | | (5,985) |
| Benefits paid | (23,112) | | (23,112) | (16,117) | | (16,117) |
| Changes in consolidation scope and other | | | 0 | | | 0 |
| Actuarial gains (losses) | 22,342 | | 22,342 | 21,363 | | 21,363 |
| FAIR VALUE OF ASSETS AT DECEMBER 31 | 363,938 | 0 | 363,938 | 331,454 | 0 | 331,454 |

Analysis of plan assets by type and country at December 31, 2014

| Analysis of plan assets | France | Switzerland | USA | India | Total |
|---|----------------|----------------|----------------|----------------|----------------|
| Cash and cash equivalents | | 5.4% | 2.8% | | 5.0% |
| Equity instruments | 1.8% | 29.0% | 65.9% | | 32.7% |
| Debt instruments | | 29.8% | 31.2% | | 29.4% |
| Real estate assets | | 23.0% | | | 20.0% |
| Assets held by insurers | 98.2% | | | 100.0% | 1.8% |
| Others | | 12.8% | 0.1% | | 11.1% |
| TOTAL | 100.0 % | 100.0 % | 100.0 % | 100.0 % | 100.0 % |
| PLAN ASSETS <i>(in thousands of euros)</i> | 6,462 | 315,964 | 41,318 | 194 | 363,938 |

Change in net liability

| | 2014 | | | 2013 | | |
|--------------------------------------|----------------------|----------------|----------------|----------------------|----------------|---------------|
| | Pension plans and TB | Other benefits | Total | Pension plans and TB | Other benefits | Total |
| <i>(In thousands of euros)</i> | | | | | | |
| NET LIABILITY AT JANUARY 1, | 35,777 | 43,658 | 79,435 | 68,036 | 52,915 | 120,951 |
| Expense for the period | 38,204 | 8,919 | 47,123 | (20,940) | (5,193) | (26,133) |
| Contributions paid in | (5,766) | | (5,766) | (7,818) | | (7,818) |
| Translation differences | 2,131 | 6,634 | 8,765 | (1,818) | (2,034) | (3,852) |
| Benefits paid by the employer | (2,297) | (1,504) | (3,801) | (1,683) | (2,030) | (3,713) |
| Change in consolidation scope | 106 | | 106 | | | 0 |
| Others | | | 0 | | | 0 |
| NET LIABILITY AT DECEMBER 31, | 68,155 | 57,707 | 125,862 | 35,777 | 43,658 | 79,435 |

| Principal actuarial assumptions | France | Europe (excluding France) | USA | Turkey and India | West Africa and the Middle East |
|--|--------|---------------------------|-------|------------------|---------------------------------|
| Discount rate | | | | | |
| 2014 | 1.8 % | 1.0 % to 1.8 % | 4.0 % | 8.4 % to 11.0 % | 4.5 % to 14.0 % |
| 2013 | 3.0 % | 2.2 % to 3.3 % | 4.8 % | 8.7 % to 11.2 % | 5.0 % to 11.0 % |
| Rate of increase in medical costs | | | | | |
| 2014 | | | 5.3 % | | |
| 2013 | | | 6.0 % | | |

Discount rate

Discount rates are determined in accordance with the principles set out in IAS19 (revised), namely with reference to a market rate at year-end, based on the yields of high-quality corporate bonds issued in the monetary zone in question. They are determined on the basis of yield curves derived by outside experts from AA-rated public bonds.

When the corporate bond market in a zone is not sufficiently liquid, IAS19 (revised) recommends using government bonds as a benchmark.

In any event, the benchmarks used must have a maturity comparable to the commitments.

Sensitivity analysis

The main factors contributing to the volatility of the balance sheet are the discount rate and the rate of increase in medical costs.

The sensitivity of the defined benefit obligation as at December 31, 2014 corresponding to a variation of +/-50 basis points in the discount rate is € (30.9) million and € 34.8 million, respectively.

The sensitivity of the defined benefit obligation as at December 31, 2014 corresponding to a variation of +/-1 % in the rate of increase of medical costs is € 8.9 million and € (7.2) million, respectively.

Average duration of benefits

The average duration of benefits under all plans within the Group is 13 years.

It is expected that € 7.8 million in contributions will be paid into the plans over the coming year.

NOTE 15 OTHER PROVISIONS

| <i>(in thousands of euros)</i> | Restoration of sites | Demolitions | Other risks ⁽¹⁾ | Other expenses | Total |
|----------------------------------|-------------------------|--------------|----------------------------|----------------|---------------|
| AT DECEMBER 31, 2012 | 40,891 | 1,106 | 33,869 | 18,436 | 94,301 |
| Acquisitions | 2,908 | 45 | 9,517 | 2,968 | 15,438 |
| Uses | (2,620) | | (8,443) | (790) | (11,853) |
| Reversal of unused provisions | (362) | | (5,441) | (464) | (6,267) |
| Change in foreign exchange rates | (565) | (18) | (1,258) | (54) | (1,895) |
| Changes in consolidation scope | | | | | 0 |
| Other movements | (1) | | (19) | (2) | (22) |
| AT DECEMBER 31, 2013 | 40,251 | 1,133 | 28,225 | 20,094 | 89,702 |
| Acquisitions | 5,048 | 27 | 11,615 | 5,807 | 22,497 |
| Uses | (1,443) | | (10,433) | (1,473) | (13,349) |
| Reversal of unused provisions | (236) | | (3,912) | (527) | (4,675) |
| Change in foreign exchange rates | 679 | 24 | 1,558 | 37 | 2,298 |
| Changes in consolidation scope | 95 | | 153 | (1) | 247 |
| Other movements | | | | (53) | (53) |
| AT DECEMBER 31, 2014 | 44,394 | 1,184 | 27,206 | 23,884 | 96,667 |
| <i>of which less than 1 year</i> | <i>184</i> | | <i>9,043</i> | <i>1,299</i> | <i>10,526</i> |
| <i>of which more than 1 year</i> | <i>44,210</i> | <i>1,184</i> | <i>18,163</i> | <i>22,585</i> | <i>86,141</i> |

| Impact (net of charges incurred) in the 2014 income statement: <i>(in thousands of euros)</i> | Allocations | Reversals of unused provisions |
|---|-------------|--------------------------------------|
| Operating Income: | 16,141 | (4,185) |
| Non-operating income (expense): | 6,356 | (491) |

(1) As at December 31, 2014, other risks included:

- an amount of € 4.7 million (€ 5.1 million as at December 31, 2013) corresponding to the current estimate of gross expected costs for repair of damage that occurred in 2006 following deliveries of concrete mixtures and concrete made in 2004 whose sulfate content exceeded applicable standards. This amount corresponds to the current estimate of the Group's pro-rata share of liability for repair of identified damages before the residual insurance indemnity of € 1.8 million recognized in non-current assets on the balance sheet as at December 31, 2014 and December 31, 2013 (Note 9).
- an amount of € 9.4 million (€ 7.3 million as at December 31, 2013) corresponding to the estimated amount of the deductible at year-end relating to claims in the United States in the context of workplace accidents and which will be covered by the Group.
- the remaining amount of other provisions amounting to about € 13.1 million as at December 31, 2014 (€ 15.8 million as at December 31, 2013) corresponds to the sum of other provisions that, taken individually, are not material.

NOTE 16 FINANCIAL DEBTS AND PUT OPTIONS

Financial liabilities as at December 31, 2014 break down as follows:

| <i>(in thousands of euros)</i> | December 31, 2014 | December 31, 2013 |
|---|----------------------|----------------------|
| Financial debts at more than 1 year | 1,056,467 | 1,189,972 |
| Put options at more than 1 year | 11,060 | 11,981 |
| Debts and put options at more than 1 year | 1,067,527 | 1,201,953 |
| Financial instrument assets at more than 1 year ⁽¹⁾ | (38,782) | (50,086) |
| TOTAL FINANCIAL DEBTS NET OF FINANCIAL INSTRUMENT ASSETS AT MORE THAN 1 YEAR | 1,028,745 | 1,151,867 |
| Financial debts at less than 1 year | 281,730 | 172,604 |
| Put options at less than 1 year | 0 | 0 |
| Debts and put options at less than 1 year | 281,730 | 172,604 |
| Financial instrument assets at less than 1 year ⁽¹⁾ | (9,458) | (5,886) |
| TOTAL FINANCIAL DEBTS NET OF FINANCIAL INSTRUMENT ASSETS AT LESS THAN 1 YEAR | 272,272 | 166,718 |
| Total financial debts net of financial instrument assets ⁽¹⁾ | 1,289,927 | 1,306,604 |
| Total put options | 11,060 | 11,981 |
| TOTAL FINANCIAL LIABILITIES NET OF FINANCIAL INSTRUMENT ASSETS | 1,300,987 | 1,318,585 |

(1) As at December 31, 2014, financial instrument assets (€ 48.2 million) are presented under non-current assets (see Note 9) for the part at more than 1 year (€ 38.8 million) and under other receivables for the part at less than 1 year (€ 9.4 million). They totaled € 56.0 million as at December 31, 2013.

16.1 Debts

Analysis of debts by category and maturity

December 31, 2014

| <i>(in thousands of euros)</i> | Total | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|--|------------------|----------------|---------------|----------------|---------------|----------------|----------------|
| Bank loans and borrowings | 1,233,062 | 219,784 | 36,048 | 168,233 | 31,492 | 443,926 | 333,579 |
| <i>of which financial instrument assets</i> | (48,240) | (9,458) | (9,331) | (15,041) | (9,330) | | (5,080) |
| <i>of which financial instrument liabilities</i> | 13,646 | 9,247 | 4,370 | 15 | 14 | | |
| Miscellaneous borrowings and financial liabilities | 15,021 | 12,246 | 1,673 | 255 | 224 | 165 | 458 |
| Debts on fixed assets under finance leases | 3,452 | 1,850 | 1,145 | 377 | 32 | 12 | 36 |
| Current bank lines and overdrafts | 38,392 | 38,392 | | | | | |
| DEBTS | 1,289,927 | 272,272 | 38,866 | 168,865 | 31,748 | 444,103 | 334,073 |
| <i>of which commercial paper</i> | 300,000 | | | | | 300,000 | |

Financial debts at less than one year are mainly comprised of the final tranche of the first US Private Placement, Sococim Industries bilateral credit lines, a tranche of the Parficim, Jambyl Cement, Vicat Sagar Cement Limited and Vigier Holding loans as well as bank overdrafts.

December 31, 2013

| <i>(in thousands of euros)</i> | Total | 2014 | 2015 | 2016 | 2017 | 2018 | More than 5 years |
|--|------------------|----------------|----------------|----------------|----------------|----------------|--------------------------|
| Bank loans and borrowings | 1,256,391 | 126,321 | 151,296 | 445,082 | 167,226 | 30,727 | 335,739 |
| <i>of which financial instrument assets</i> | <i>(55,973)</i> | <i>(5,887)</i> | <i>(8,422)</i> | <i>(8,422)</i> | <i>(8,422)</i> | <i>(8,422)</i> | <i>(16,398)</i> |
| <i>of which financial instrument liabilities</i> | <i>51,727</i> | <i>707</i> | <i>21,060</i> | | <i>3,978</i> | | <i>25,982</i> |
| Miscellaneous borrowings and financial liabilities | 20,002 | 13,400 | 5,695 | 89 | 126 | 216 | 476 |
| Debts on fixed assets under finance leases | 5,541 | 2,327 | 1,763 | 1,031 | 340 | 20 | 60 |
| Current bank lines and overdrafts | 24,670 | 24,670 | | | | | |
| DEBTS | 1,306,604 | 166,718 | 158,754 | 446,202 | 167,692 | 30,963 | 336,275 |
| <i>of which commercial paper</i> | <i>290,000</i> | | | <i>290,000</i> | | | |

Analysis of loans and debts (currency and interest rate)

By currency (net of currency swaps)

| <i>(in thousands of euros)</i> | December 31, 2014 | December 31, 2013 |
|--------------------------------|--------------------------|--------------------------|
| Euro | 773,037 | 754,337 |
| US Dollar | 188,533 | 164,337 |
| Turkish new lira | 1,300 | 1,257 |
| CFA franc | 73,813 | 71,874 |
| Swiss franc | 66,490 | 64,637 |
| Mauritanian Ouguiya | 0 | 1 |
| Egyptian pound | 5,727 | 0 |
| Indian rupee | 181,027 | 220,625 |
| Kazakh tenge | 0 | 29,536 |
| TOTAL | 1,289,927 | 1,306,604 |

By interest rate

| <i>(in thousands of euros)</i> | December 31, 2014 | December 31, 2013 |
|--------------------------------|--------------------------|--------------------------|
| Fixed rate | 865,514 | 898,361 |
| Floating rate | 424,413 | 408,243 |
| TOTAL | 1,289,927 | 1,306,604 |

The average interest rate for gross debt as at December 31, 2014 was 4.23 %. It was 4.42 % as at December 31, 2013.

16.2. Put options granted to the minority shareholders on shares in consolidated subsidiaries

Agreements were concluded between Vicat and the International Finance Corporation in order to organize their relations as shareholders of Mynaral Tas, under which the Group granted put options to its partner on its shareholding in Mynaral Tas.

The put option granted to the International Finance Corporation was exercisable at the earliest in December 2013. Reporting this option resulted in the recognition of a liability of € 11 million at more than one year as at December 31, 2014 (€ 12 million as at December 31, 2013). This liability corresponds to the present value of the exercise price for the option granted to the International Finance Corporation.

NOTE 17 FINANCIAL INSTRUMENTS

Foreign exchange risk

The Group's activities are carried out by subsidiaries operating almost entirely in their own country and local currency. This limits the Group's exposure to foreign exchange risk. These companies' imports and exports denominated in currencies other than their own local currency

are generally hedged by forward currency purchases and sales. The foreign exchange risk on intercompany loans is hedged, where possible, by the companies when the borrowing is denominated in a currency other than their operating currency.

The table below sets out the breakdown of the total amount of Group's assets and liabilities denominated in foreign currencies as at December 31, 2014:

| <i>(in millions of euros)</i> | USD | EUR | CHF |
|---|--------------|--------------|-------------|
| Assets | 218 | 27 | 0 |
| Liabilities and off-balance sheet commitments | (784) | (216) | (60) |
| Net position before risk management | (566) | (189) | (60) |
| Hedging instruments | 483 | 171 | 60 |
| Net position after risk management | (83) | (18) | 0 |

The net position after risk management in US dollars corresponds mainly to the debts of the Kazakh subsidiaries to financing institutions and the Group, not swapped in the operating currency, in the absence of a sufficiently structured and liquid hedge market (US\$ 87 million).

The risk of a foreign exchange loss on the net currency position arising from a hypothetical unfavorable and uniform change of one percent of the operating currencies against the US dollar, would amount, in euro equivalent, to a loss of € 0.85 million (including € 0.73 million for the Kazakhstan loan).

Moreover, the principal and in most cases the interest due on loans originally issued by the Group in US dollars (US\$ 120 and 450 million for Vicat and US\$ 65.3 million for Vicat Sagar Cement Private Limited) and in euros (€ 122.2 million for Vicat Sagar Cement Private Limited) were translated into euros (for Vicat), into Indian rupees (for Vicat Sagar Cement Private Limited) through a series of Cross Currency Swaps, included in the portfolio presented below (see point A).

Interest rate risk

All floating rate debt is hedged through the use of caps on original maturities of 2, 3, 4 and 12 years and of swaps on an original maturity of 5 years.

The Group is exposed to an interest rate risk on its financial assets and liabilities and its cash. This exposure corresponds to the price risk for fixed-rate assets and liabilities, and cash flow risk related to floating-rate assets and liabilities.

The Group estimates that a uniform change in interest rates of 100 basis points would not have a material impact on its earnings, or on the Group's net position as illustrated in the table below:

| <i>(in thousands of euros)</i> | Impact on earnings before tax | Impact on equity (excluding impact on earnings) before tax |
|---|--------------------------------------|---|
| Impact of a change of +100 bps in the interest rate | 1,507 | (5,110) |
| Impact of a change of -100 bps in the interest rate | 816 | (10,270) |

Liquidity risk

As at December 31, 2014, the Group had € 324 million in unused confirmed lines of credit that have not been allocated to the hedging of liquidity risk on commercial paper (€ 326 million as at December 31, 2013).

The Group also has a € 300 million commercial paper issue program. At December 31, 2014, the amount of commercial paper issued stood at € 300 million. Commercial paper consists of short-term debt instruments backed by confirmed lines of credit in the amounts issued and classified as medium-term borrowings in the consolidated balance sheet.

Unused confirmed lines of credit are used to cover the risk of the Group finding itself unable to issue its commercial paper through market transactions. As at December 31, 2014, these lines matched the short-term notes they covered, at € 300 million.

Some medium-term or long-term loan agreements contain specific covenants especially as regards compliance with financial ratios, reported each half year, which can lead to an anticipated repayment

(acceleration clause) in the event of non-compliance. These covenants are based on a profitability ratio (leverage: net debt/consolidated EBITDA) and on a capital structure ratio (gearing: net debt/consolidated equity) of the Group or its subsidiaries concerned. For the purposes of calculating these covenants, the net debt is determined excluding put options granted to minority shareholders. Furthermore, the margin applied to some financing operations depends on the level reached on one of these ratios.

Considering the small number of companies concerned, essentially Vicat SA, the parent company of the Group, the low level of gearing (41.55 %) and leverage (2.31), and the liquidity of the Group's balance sheet, the existence of these covenants does not constitute a risk for the Group's financial position. As at December 31, 2014, the Group is compliant with all ratios required by covenants included in financing agreements.

Analysis of the portfolio of derivatives as at December 31, 2014:

| <i>(in thousands of currency units)</i> | Nominal value <i>(currency)</i> | Nominal value <i>(euros)</i> | Market value <i>(euros)</i> | Current maturity | | |
|--|---------------------------------------|------------------------------------|-----------------------------------|----------------------------|-----------------------------|-----------------------------|
| | | | | < 1 year <i>(euros)</i> | 1-5 years <i>(euros)</i> | > 5 years <i>(euros)</i> |
| FAIR VALUE HEDGES (A) | | | | | | |
| Composite instruments | | | | | | |
| Cross currency swap \$ fixed/€ floating | \$ 60,000 | 49 419 | (2,240) ⁽¹⁾ | (2,240) | | |
| CASH FLOW HEDGES (A) | | | | | | |
| Composite instruments | | | | | | |
| - Cross currency swap \$ fixed/€ fixed | \$ 60,000 | 49 419 | (3,543) ⁽¹⁾ | (3,543) | | |
| - Cross currency swap \$ fixed/€ fixed | \$ 450,000 | 370 645 | 10,791 ⁽¹⁾ | | 5,711 | 5,080 |
| - Interest rate swap € floating/€ fixed | € 150,000 | 150,000 | (4,228) ⁽¹⁾ | | (4,228) | |
| - Cross currency swap \$ floating/INR fixed | \$ 65,333 | 53 812 | 22,313 ⁽¹⁾ | 5,408 | 16,905 | |
| - Cross currency swap € floating/INR fixed | € 122,180 | 122,180 | 15,010 ⁽¹⁾ | 3,753 | 11,257 | |
| OTHER DERIVATIVES | | | | | | |
| Interest rate instruments | | | | | | |
| - Euro Caps | € 50,000 | 50,000 | (150) | (150) | | |
| - Dollar US Caps | \$ 50,000 | 41 183 | (107) | (107) | | |
| FOREIGN EXCHANGE INSTRUMENTS (A) | | | | | | |
| Hedging for foreign exchange risk on intra-group loans | | | | | | |
| - VAT \$ | \$ 178,000 | 146 611 | 66 | 66 | | |
| - VAT CHF | CHF 60,000 | 49 900 | 60 | 60 | | |
| - AAT € | € 30,900 | 30,900 | (3,378) | (3,378) | | |
| | | | 34,594 | | | |

(1) The difference between the value of the liability at the hedged rate and at amortized cost rose by € 54.9 million.

In accordance with IFRS 13, counterparty risks were taken into account. This mainly relates to derivatives (cross currency swaps) intended to hedge the foreign exchange risk of debts in currencies other than the Group's operating currency, notably in US dollars and Indian rupees. The impact of the credit value adjustment (CVA, or the Group's exposure in the event of counterparty default) and of the debit value adjustment (DVA, or the counterparty's exposure in the event of Group default)

on the measurement of derivatives was determined by assuming an exposure at default calculated using the add-on method, a 40 % loss given default, and a probability of default based on the credit ratings of banks or the estimated credit rating of the Group. The impact on fair value was not material and was not included in the market value of financial instruments as presented above.

In application of IFRS 7, the breakdown of financial instruments valued at fair value by hierarchical level of fair value in the consolidated statement of financial position is as follows as at December 31, 2014:

| <i>(in millions of euros)</i> | December 31, 2014 | |
|---|------------------------------|-----------|
| Level 1: instruments quoted on an active market | 2.2 | |
| Level 2: valuation based on observable market information | 34.6 | see above |
| Level 3: valuation based on non-observable market information | 25.8 | Note 9 |

NOTE 18 OTHER LIABILITIES

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|--------------------------------|----------------|----------------|
| Employee liabilities | 63,189 | 62,049 |
| Tax liabilities | 36,515 | 25,879 |
| Other liabilities and accruals | 96,094 | 89,302 |
| TOTAL | 195,798 | 177,230 |

NOTE 19 SALES

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|--------------------------------|------------------|------------------|
| Sales of goods | 2 077 071 | 1 944 039 |
| Sales of services | 345 682 | 341 944 |
| SALES | 2 422 753 | 2 285 983 |

Change in sales on a like-for-like basis

| <i>(in thousands of euros)</i> | 2014 | Changes in consolidation scope | Change in foreign exchange rates | 2014 at constant consolidation scope and exchange rates | 2013 |
|--------------------------------|-------------|---|---|--|-------------|
| Sales | 2,422,753 | 7,705 | (53,897) | 2,468,945 | 2,285,983 |

NOTE 20 PERSONNEL COSTS AND NUMBER OF EMPLOYEES

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|---|----------------|----------------|
| Wages and salaries | 272,747 | 266,329 |
| Payroll taxes | 96,371 | 95,670 |
| Employee profit sharing (French companies) | 4,171 | 4,834 |
| PERSONNEL COSTS | 373,289 | 366,833 |
| Average number of employees of the consolidated companies | 7,750 | 7,657 |

Profit sharing is granted to employees of the Group's French companies in the form of either cash or shares, at the employee's option. The allocation price is determined on the basis of the average of the last 20 closing prices for the defined period preceding its payment.

NOTE 21 DEPRECIATION, AMORTIZATION AND PROVISIONS

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|---|------------------|------------------|
| Net charges to amortization of fixed assets | (180,652) | (188,769) |
| Net provisions | 1,828 | 737 |
| Net charges to other assets depreciation | (17) | (4,415) |
| NET CHARGES TO OPERATING DEPRECIATION, AMORTIZATION AND PROVISIONS | (178,841) | (192,447) |
| Other net charges to non-operating depreciation, amortization and provisions ⁽¹⁾ | 2,131 | 3,559 |
| NET AMORTIZATION AND PROVISIONS | (176,710) | (188,888) |

(1) Including a net reversal of € 0.4 million at December 31, 2014 (reversal of € 4.7 million at December 31, 2013) related to the updating of the Group's estimated share of liability over and above compensation from insurers for an incident that occurred in 2006 and described in Note 15.

Including at December 31, 2013 a provision reversal of € 0.9 million in connection with the resolution of a dispute in Turkey following a settlement (see Note 22).

NOTE 22 OTHER INCOME AND EXPENSES

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|--|----------------|----------------|
| Net income from disposals of assets | 1,929 | 4,769 |
| Income from investment properties | 3,046 | 3,012 |
| Others | 18,575 | 24,400 |
| Other operating income (expense) | 23,550 | 32,181 |
| Other non-operating income (expense) ⁽¹⁾ | (8,945) | (8,217) |
| TOTAL | 14,605 | 23,964 |

1) Including in 2014:

- an expense of € 0.7 million recognized by the Group, corresponding to the files recognized as expenses in 2014 in connection with the incident that occurred in 2006 as described in Note 15,
 - an expense of € 5.1 million recognized in connection with the settlement of a tax dispute in Senegal (see Note 25)
- Including in 2013:
- an expense of € 0.9 million recognized by the Group, corresponding to the files recognized as expenses in 2013 in connection with the incident that occurred in 2006 as described in Note 15,
 - an expense of € 4.5 million corresponding to the resolution of a dispute in Turkey following a settlement. This expense was offset in part by a reversal of non-operating provisions amounting to € 0.9 million (see Note 21).

NOTE 23 PERFORMANCE INDICATORS

The rationalization of the transition between gross operating income, EBITDA, EBIT and operating income is as follows:

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|--|----------------|----------------|
| Gross operating income | 418,423 | 394,511 |
| Other operating income (expense) | 23,550 | 32,181 |
| EBITDA | 441,973 | 426,692 |
| Net charges to operating depreciation, amortization and provisions | (178,841) | (192,447) |
| EBIT | 263,132 | 234,245 |
| Other non-operating income (expense) | (8,945) | (8,217) |
| Net charges to non-operating depreciation, amortization and provisions | 2,131 | 3,559 |
| OPERATING INCOME | 256,318 | 229,587 |

NOTE 24 FINANCIAL INCOME/(EXPENSE)

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|--|-----------------|-----------------|
| Interest income from financing and cash management activities | 15,168 | 16,434 |
| Interest expense from financing and cash management activities | (62,784) | (60,423) |
| Cost of net financial debt | (47,616) | (43,989) |
| Dividends | 2,629 | 1,997 |
| Foreign exchange gains | 7,453 | 7,730 |
| Fair value adjustments to financial assets and liabilities | - | - |
| Net income from disposal of financial assets | - | 195 |
| Write-back of impairment of financial assets | 1,318 | 368 |
| Other income | 56 | - |
| Other financial income | 11,456 | 10,290 |
| Foreign exchange losses | (11,323) | (11,745) |
| Fair value adjustments to financial assets and liabilities | (1,341) | (986) |
| Impairment on financial assets | (284) | (1,485) |
| Net income from disposal of financial assets | (1,729) | - |
| Discounting expenses | (7,214) | (4,860) |
| Other expenses | - | (238) |
| Other financial expenses ⁽¹⁾ | (21,891) | (19,314) |
| NET FINANCIAL INCOME (EXPENSE) | (58,051) | (53,013) |

(1) In 2014, includes a € (8.2) million foreign exchange loss due to the devaluation of the Kazakh tenge in February 2014.

NOTE 25 INCOME TAX

Income tax expense

Analysis of income tax expense

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|--------------------------------|-----------------|-----------------|
| Current taxes | (75,798) | (74,528) |
| Deferred tax | 16,340 | 17,282 |
| TOTAL | (59,458) | (57,246) |

Reconciliation between the computed and the effective tax charge

The difference between the amount of income tax theoretically due at the standard rate and the actual amount due is analyzed as follows:

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|---|-----------------|-----------------|
| Net earnings from consolidated companies | 138,807 | 119,328 |
| Income tax | 59,458 | 57,246 |
| Profit (loss) before tax | 198,265 | 176,574 |
| Standard tax rate | 38.0 % | 38.0 % |
| Theoretical income tax at the parent company rate | (75,341) | (67,098) |
| <i>Reconciliation:</i> | | |
| Differences between French and foreign tax rates ⁽¹⁾ | 22,536 | 28,485 |
| Transactions taxed at specific rates | 5,151 | (8,054) |
| Changes in tax rates | 0 | (600) |
| Permanent differences | (6,125) | (3,425) |
| Tax credits | (1,532) | (327) |
| Others | (4,147) | (6,227) |
| ACTUAL INCOME TAX EXPENSE | (59,458) | (57,246) |

(1) Differences between French and foreign tax rates relate mainly to Switzerland and Turkey.

Deferred tax

Change in deferred tax assets and liabilities

| <i>(in thousands of euros)</i> | Deferred tax assets | | Deferred tax liabilities | |
|---|---------------------|----------------|--------------------------|----------------|
| | 2014 | 2013 | 2014 | 2013 |
| DEFERRED TAX AS AT JANUARY 1: | 101,671 | 89,162 | 215,751 | 216,180 |
| Expense/income for the year | 13,030 | 19,213 | (3,310) | 1,931 |
| Deferred tax recognized in other comprehensive income | 6,650 | (2,816) | (6,001) | 6,781 |
| Translation and other changes | 14,086 | (3,888) | 13,586 | (9,141) |
| Changes in consolidation scope | | | (370) | |
| DEFERRED TAX AS AT DECEMBER 31: | 135,437 | 101,671 | 219,656 | 215,751 |

Analysis of net deferred tax (expense)/income by principal category of timing difference

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|---|---------------|---------------|
| Fixed assets and finance leases | 3,756 | 2,143 |
| Financial instruments | 1,627 | 448 |
| Pensions and other post-employment benefits | 10,296 | 1,434 |
| Accelerated depreciation, regulated provisions and other | (7,856) | (10,837) |
| Other timing differences, tax loss carry-forwards and miscellaneous | 21,169 | 24,094 |
| NET DEFERRED TAX (EXPENSE)/INCOME | 28,992 | 17,282 |

Source of deferred tax assets and liabilities

| <i>(in thousands of euros)</i> | 2014 | 2013 |
|---|---------------|----------------|
| Fixed assets and finance leases | 137,628 | 132,383 |
| Financial instruments | (6,624) | (5,277) |
| Pensions | (46,005) | (29,044) |
| Other provisions for contingencies and charges | 6,395 | 11,316 |
| Accelerated depreciation and regulated provisions | 82,938 | 72,362 |
| Other timing differences, tax loss carry-forwards and miscellaneous | (90,115) | (67,660) |
| Net deferred tax assets and liabilities | 84,218 | 114,080 |
| Deferred tax assets ⁽¹⁾ | (135,437) | (101,671) |
| Deferred tax liabilities | 219,656 | 215,751 |
| NET BALANCE | 84,218 | 114,080 |

(1) The deferred tax assets mainly originate from the tax losses carried forward by subsidiaries based in the United States, with periods of limitation ranging from 2024 to 2034.

Deferred tax assets not recognized in the financial statements

Deferred tax assets not recognized in the financial statements as at December 31, 2014, owing either to their planned recognition during the exemption periods enjoyed by the entities concerned or to the probability of their not being recovered, amounted to € 11.7 million (€ 8.1 million as at December 31, 2013). These relate essentially to two entities benefiting from a tax exemption scheme for a period of ten years.

Tax dispute in Senegal

Sococim Industries was notified of a tax reassessment under a tax introduced by the 2012 Senegalese Finance Act entitled Contribution Spéciale sur les Produits des Mines et Carrières "CSMC" (special levy on products from mines and quarries). The company disputes the legality of this tax and its applicability in accordance with the mining agreement it entered into with the government of Senegal. As a result, at end 2013, no provision had been recognized in respect of this, and the company had provided financial guaranties amounting to € 7.5 million.

In 2014, discussions continued between Sococim Industries and the Senegalese tax authorities. These resulted in a settlement of the dispute by means of the full release of the deposits and guarantees provided under the memorandum of understanding between the government of Senegal and the company in question.

NOTE 26 SEGMENT INFORMATION

a) Information by business segment

| December 31, 2014 <i>(In thousand euros except number of employees)</i> | Cement | Concrete and Aggregates | Other Products & Services | Total |
|---|---------------|------------------------------------|--|--------------|
| Income statement | | | | |
| Operating sales | 1,482,955 | 882,068 | 398,656 | 2,763,679 |
| Inter-segment eliminations | (221,476) | (21,670) | (97,780) | (340,926) |
| Consolidated sales | 1,261,479 | 860,398 | 300,876 | 2,422,753 |
| EBITDA (cf. 1.22 and 23) | 341,183 | 71,117 | 29,673 | 441,973 |
| EBIT (cf. 1.22 and 23) | 220,207 | 28,162 | 14,763 | 263,132 |
| Balance sheet | | | | |
| Total non-current assets | 2,761,842 | 654,578 | 160,049 | 3,576,469 |
| Net capital employed ⁽¹⁾ | 2,709,723 | 619,066 | 170,247 | 3,499,036 |
| Other disclosures | | | | |
| Acquisitions of intangible and tangible assets | 106,413 | 36,325 | 13,171 | 155,909 |
| Net depreciation and amortization charges | 124,617 | 42,881 | 13,154 | 180,652 |
| Average number of employees | 3,494 | 2,893 | 1,363 | 7,750 |

(1) Net capital employed corresponds to the sum of non-current assets, assets and liabilities held for sale, and working capital requirement, after deduction of provisions and deferred taxes.

| December 31, 2013 <i>(In thousand euros except number of employees)</i> | Cement | Concrete and Aggregates | Other Products & Services | Total |
|---|---------------|------------------------------------|--|--------------|
| Income statement | | | | |
| Operating sales | 1,332,708 | 899,307 | 400,160 | 2,632,175 |
| Inter-segment eliminations | (223,019) | (22,847) | (100,326) | (346,192) |
| Consolidated sales | 1,109,689 | 876,460 | 299,834 | 2,285,983 |
| EBITDA (cf. 1.22 and 23) | 313,978 | 79,730 | 32,984 | 426,692 |
| EBIT (cf. 1.22 and 23) | 178,887 | 34,413 | 20,945 | 234,245 |
| Balance sheet | | | | |
| Total non-current assets | 2,649,974 | 620,605 | 170,834 | 3,441,413 |
| Net capital employed ⁽¹⁾ | 2,601,264 | 590,404 | 186,774 | 3,378,442 |
| Other disclosures | | | | |
| Acquisitions of intangible and tangible assets | 127,686 | 32,687 | 14,060 | 174,433 |
| Net depreciation and amortization charges | 132,315 | 43,843 | 12,610 | 188,768 |
| Average number of employees | 3,390 | 2,918 | 1,349 | 7,657 |

(1) Net capital employed corresponds to the sum of non-current assets, assets and liabilities held for sale, and working capital requirement, after deduction of provisions and deferred taxes.

b) Geographical sectors

Information relating to geographical areas is presented according to the geographical location of the entities concerned.

| December 31, 2014 <i>(in thousand euros except number of employees)</i> | France | Europe (excluding France) | USA | Turkey, Kazakhstan and India | West Africa and the Middle East | Total |
|---|---------------|--|------------|---|--|--------------|
| Income statement: | | | | | | |
| Operating sales | 856,865 | 418,025 | 246,730 | 530,740 | 403,938 | 2,456,298 |
| Inter-country eliminations | (25,741) | (349) | 0 | (742) | (6,713) | (33,545) |
| Consolidated sales | 831,124 | 417,676 | 246,730 | 529,998 | 397,225 | 2,422,753 |
| EBITDA (cf. 1.22 and 23) | 134,071 | 102,857 | 16,952 | 111,641 | 76,452 | 441,973 |
| EBIT (cf. 1.22 and 23) | 83,904 | 70,412 | (5,463) | 66,505 | 47,774 | 263,132 |
| Balance sheet | | | | | | |
| Total non-current assets | 665,498 | 537,143 | 468,985 | 1,200,705 | 704,138 | 3,576,469 |
| Net capital employed ⁽¹⁾ | 653,255 | 484,632 | 372,634 | 1,245,160 | 743,355 | 3,499,036 |
| Other disclosures: | | | | | | |
| Acquisitions of intangible and tangible assets | 46,262 | 24,478 | 11,320 | 45,918 | 27,931 | 155,909 |
| Net depreciation and amortization charges | 50,737 | 29,302 | 23,386 | 43,596 | 33,631 | 180,652 |
| Average number of employees | 2,583 | 1,117 | 1,007 | 1,940 | 1,103 | 7,750 |

(1) Net capital employed corresponds to the sum of non-current assets, assets and liabilities held for sale, and working capital requirement, after deduction of provisions and deferred taxes.

| December 31, 2013 <i>(in thousand euros except number of employees)</i> | France | Europe (excluding France) | USA | Turkey, Kazakhstan and India | West Africa and the Middle East | Total |
|---|---------------|--|------------|---|--|--------------|
| Income statement: | | | | | | |
| Operating sales | 883,443 | 427,050 | 220,828 | 461,401 | 328,630 | 2,321,352 |
| Inter-country eliminations | (27,639) | (314) | | (741) | (6,675) | (35,369) |
| Consolidated sales | 855,804 | 426,736 | 220,828 | 460,660 | 321,955 | 2,285,983 |
| EBITDA (cf. 1.22 and 23) | 159,469 | 114,062 | 5,108 | 85,456 | 62,597 | 426,692 |
| EBIT (cf. 1.22 and 23) | 98,302 | 85,460 | (17,391) | 41,652 | 26,222 | 234,245 |
| Balance sheet | | | | | | |
| Total non-current assets | 649,470 | 557,323 | 419,956 | 1,148,962 | 665,702 | 3,441,413 |
| Net capital employed ⁽¹⁾ | 670,118 | 513,724 | 339,305 | 1,154,704 | 700,591 | 3,378,442 |
| Other disclosures: | | | | | | |
| Acquisitions of intangible and tangible assets | 55,782 | 32,011 | 7,971 | 59,916 | 18,753 | 174,433 |
| Net depreciation and amortization charges | 58,498 | 28,661 | 24,691 | 42,720 | 34,198 | 188,768 |
| Average number of employees | 2,522 | 1,113 | 1,023 | 1,881 | 1,118 | 7,657 |

(1) Net capital employed corresponds to the sum of non-current assets, assets and liabilities held for sale, and working capital requirement, after deduction of provisions and deferred taxes.

c) Information about major customers

The Group is not overly dependent on any of its major customers and no single customer accounts for more than 10 % of sales.

NOTE 27 NET CASH FLOWS FROM OPERATING ACTIVITIES

Net cash flows from operational activities conducted by the Group in 2014 were € 302 million, compared with € 337 million in 2013.

This reduction in cash flows generated by operational activities between 2013 and 2014 results from an increase in cash flows from operations of € 30 million and a deterioration in the change in working capital requirement of € 65 million.

The components of the working capital requirement by type are as follows:

| <i>(in thousands of euros)</i> | WCR at December 31, 2012 | Change in WCR in 2013 | Other Changes ⁽¹⁾ | WCR at December 31, 2013 | Change in WCR in 2014 | Other Changes ⁽¹⁾ | WCR at December 31, 2014 |
|--------------------------------|--------------------------------|--------------------------|---------------------------------|--------------------------------|--------------------------|---------------------------------|--------------------------------|
| Inventories | 381,893 | (4,732) | (17,449) | 359,712 | 20,722 | 13,771 | 394,205 |
| Other WCR components | 94,262 | (40,794) | (7,440) | 46,028 | (1,672) | (8,690) | 35,666 |
| WCR | 476,155 | (45,526) | (24,889) | 405,740 | 19,050 | 5,081 | 429,871 |

(1) Exchange rate, consolidation scope and miscellaneous.

NOTE 28 NET CASH FLOWS FROM INVESTING ACTIVITIES

Net cash flows used in the Group's investing activities in 2014 came to € (224) million, compared with € (179) million in 2013.

Acquisitions of intangible and tangible assets

These reflect outflows for industrial investments (€ 160 million in 2014 and € 176 million in 2013) mainly corresponding to the following:

- in 2014 to investments in France, Turkey, Switzerland, India and Senegal;
- in 2013, the completion of the investment program for the Vicat Sagar Cement greenfield plant in India, which started up in the first half of 2013, and the ongoing development in France of the Mépieu quarry, but also maintenance and improvement investments in the Group's other operating countries.

Acquisition/disposal of shares in consolidated companies

Consolidated company share acquisitions and disposals during 2014 resulted in an overall cash outflow of € (67) million (overall cash outflow of € (9) million in 2013).

The main cash outflow by the Group during the year was tied to the purchase of the remaining stake held by Sagar Cements in Vicat Sagar Cement in India.

The main cash outflow by the Group in 2013 was tied to the purchase of an additional stake in Mynaral Tas.

NOTE 29 ANALYSIS OF NET CASH BALANCES

| <i>(in thousands of euros)</i> | 31 décembre 2014 | 31 décembre 2013 |
|--|------------------|------------------|
| | Net | Net |
| Cash and cash equivalents (see note 6) | 268,196 | 241,907 |
| Bank overdrafts | (25,206) | (16,095) |
| NET CASH BALANCES | 242,990 | 225,812 |

NOTE 30 COMPENSATION OF EXECUTIVES

Pursuant to the provisions of Article 225.102-1 of the French Commercial Code, and in accordance with IAS 24, we hereby inform you that the total gross compensation paid to each company officer in 2014 was as follows: G. Sidos: € 717,288, R. de Parisot: € 538,233.

These amounts do not include any variable components and represent the total compensation paid by Vicat SA and any companies it controls, or is controlled by, as defined by Article L 233-16 of the French Commercial Code.

Furthermore, no stock or stock options have been granted to the above company officers with the exception of any income received under legal or contractual employee profit-sharing or incentive plans.

Lastly, the two of the aforementioned company officers also benefit from a supplemental pension plan as defined in Article 39 of the French General Tax Code (CGI). The corresponding commitments (€ 3,188 in 2014 and € 2,715 thousand in 2013) were all recognized in provisions in the financial statements, in the same manner as all of the Group's post-employment benefits as at December 31, 2014 (Note 1.15).

NOTE 31 TRANSACTIONS WITH RELATED COMPANIES

In addition to information required for related parties regarding the senior executives, described in Note 30, related parties with whom transactions are carried out include affiliated companies in which Vicat directly or indirectly holds a stake, and entities that hold a stake in Vicat.

These related party transactions were not material in 2014 and all were on an arm's length basis.

These transactions have all been recorded in compliance with IAS 24 and their impact on the Group's consolidated financial statements for 2014 and 2013 is as follows, broken down by type and by related party:

| <i>(in thousands of euros)</i> | December 31, 2014 | | | | December 31, 2013 | | | |
|--------------------------------|-------------------|--------------|--------------|--------------|-------------------|--------------|--------------|--------------|
| | Sales | Purchases | Receivables | Liabilities | Sales | Purchases | Receivables | Liabilities |
| Affiliated companies | 1,251 | 2,844 | 6,878 | 1,855 | 540 | 2,169 | 7,278 | 2,178 |
| Other related parties | 73 | 2,805 | 0 | 56 | 801 | 3,308 | 65 | 782 |
| TOTAL | 1,324 | 5,649 | 6,878 | 1,911 | 1,341 | 5,477 | 7,343 | 2,960 |

NOTE 32 FEES PAID TO THE STATUTORY AUDITORS

Fees paid to statutory auditors and other professionals in their networks as recognized in the financial statements of Vicat SA and its proportionately and fully consolidated subsidiaries for 2014 and 2013 are as follows:

| | KPMG Audit | | | | Wolff & associés | | | | Others | | | |
|--|---------------------|--------------|-------------|--------------|---------------------|------------|-------------|-------------|---------------------|------------|-------------|-------------|
| | Amount (ex. VAT) | | % | | Amount (ex. VAT) | | % | | Amount (ex. VAT) | | % | |
| | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 |
| <i>(in thousands of euros)</i> | | | | | | | | | | | | |
| AUDIT | | | | | | | | | | | | |
| Statutory auditors, certification, examination of individual and consolidated accounts | 1,013 | 1,039 | 55 % | 57 % | 374 | 363 | 20 % | 20 % | 466 | 420 | 25 % | 23 % |
| ■ Vicat SA | 221 | 218 | 53 % | 53 % | 195 | 193 | 47 % | 47 % | | | 0 % | 0 % |
| ■ Companies which are fully or proportionally consolidated | 792 | 821 | 55 % | 58 % | 179 | 170 | 12 % | 12 % | 466 | 420 | 32 % | 30 % |
| Other forms of investigation and directly related services | 14 | 0 | 41 % | 0 % | 0 | 0 | 0 % | 0 % | 20 | 18 | 59 % | 100 % |
| ■ Vicat SA | | | - | - | | | - | - | | | - | - |
| ■ Companies which are fully or proportionally consolidated | 14 | | 41 % | 0 % | | | 0 % | 0 % | 20 | 18 | 59 % | 100 % |
| TOTAL AUDIT FEES | 1,027 | 1,039 | 54 % | 56 % | 374 | 363 | 20 % | 20 % | 486 | 438 | 26 % | 24 % |
| OTHER SERVICES | | | | | | | | | | | | |
| Legal, tax, employment and other matters | | 2 | - | 100 % | | | - | 0 % | | | - | 0 % |
| TOTAL OTHER SERVICES | 0 | 2 | - | 100 % | 0 | 0 | - | 0 % | 0 | 0 | - | 0 % |
| TOTAL | 1,027 | 1,041 | 54 % | 57 % | 374 | 363 | 20 % | 20 % | 486 | 438 | 26 % | 24 % |

NOTE 33 POST BALANCE SHEET EVENTS

No other post balance sheet event is likely to have a material impact on the consolidated financial statements for the year ended December 31.

NOTE 34 LIST OF MAIN CONSOLIDATED COMPANIES AS AT DECEMBER 31, 2014**Fully consolidated: France**

| Company | Address | SIREN N°. | December 31, 2014 % control | December 31, 2013 % control |
|---------------------------------|--|-------------|--------------------------------|--------------------------------|
| VICAT | Tour Manhattan, 6 place de l'Iris 92095 PARIS LA DEFENSE | 057 505 539 | ---- | ---- |
| ALPES INFORMATIQUE | 4 rue Aristide Bergès 38080 L'ISLE D'ABEAU | 073 502 510 | 100.00 | 99.92 |
| ANNECY BÉTON CARRIÈRES | 14 chemin des Grèves 74960 CRAN GEVRIER | 326 020 062 | 50.00 | 50.00 |
| LES ATELIERS DU GRANIER | Lieu-Dit Chapareillan 38530 PONTCHARRA | 305 662 504 | 100.00 | 100.0 |
| BÉTON CHÂTILLONNAIS | Champ de l'Allée – ZI Nord 01400 CHATILLON SUR CHALARONNE | 485 069 819 | 100.00 | 100.00 |
| BÉTON CONTRÔLE CÔTE D'AZUR | 217 route de Grenoble 06200 NICE | 071 503 569 | 100.00 | 97.12 |
| BÉTON DE L'OISANS | 4 rue Aristide Bergès 38080 L'ISLE D'ABEAU | 438 348 047 | 60.00 | 60.00 |
| LES BÉTONS DU GOLFE | Quartier Les Plaines 83480 Puget sur Argens | 501 192 785 | 100.00 | 100.00 |
| LES BÉTONS DU RHÔNE | La Petite Craz 69720 SAINT LAURENT DE MURE | 503 728 164 | 100.00 | 100.00 |
| BÉTON VICAT | 4 rue Aristide Bergès 38080 L'ISLE D'ABEAU | 309 918 464 | 99.99 | 99.99 |
| BÉTON TRAVAUX | Tour Manhattan, 6 place de l'Iris 92095 PARIS LA DEFENSE | 070 503 198 | 99.98 | 99.98 |
| CONDENSIL | 1327 av. de La Houille Blanche 73000 CHAMBERY | 342 646 957 | 60.00 | 60.00 |
| DELTA POMPAGE | 1327 av. de La Houille Blanche 73000 CHAMBERY | 316 854 363 | 100.00 | 100.00 |
| ÉTABLISSEMENT ANTOINE FOURNIER | 4 rue Aristide Bergès 38080 L'ISLE D'ABEAU | 586 550 147 | 100.00 | 100.00 |
| ÉTABLISSEMENTS TRUCHON | Route du Grésivaudan 38530 Chapareillan | 068 500 768 | 100.00 | NA |
| GRANULATS VICAT | 4 rue Aristide Bergès 38080 L'ISLE D'ABEAU | 768 200 255 | 100.00 | 100.00 |
| MONACO BÉTON | Le Palais Saint James 5, avenue Princesse Alice 98000 MONACO | 326 MC 161 | 100.00 | 100.00 |
| PARFICIM | Tour Manhattan, 6 place de l'Iris 92095 PARIS LA DEFENSE | 304 828 379 | 100.00 | 100.00 |
| SATMA | 4 rue Aristide Bergès 38080 L'ISLE D'ABEAU | 304 154 651 | 100.00 | 100.00 |
| SATM | 1327 av. de la Houille Blanche 73000 CHAMBERY | 745 820 126 | 100.00 | 100.00 |
| SIGMA BÉTON | 4 rue Aristide Bergès 38080 L'ISLE D'ABEAU | 343 019 428 | 100.00 | 100.00 |
| SOCIÉTÉ L. THIRIET ET COMPAGNIE | Lieu-dit Chaufontaine 54300 LUNEVILLE | 762 800 977 | 99.98 | 99.98 |
| PAPETERIES DE VIZILLE | Tour Manhattan, 6 Place de l'Iris 92095 PARIS LA DEFENSE | 319 212 726 | 100.00 | 100.00 |
| VICAT INTERNATIONAL TRADING | Tour Manhattan, 6 Place de l'Iris 92095 PARIS LA DEFENSE | 347 581 266 | 100.00 | 100.00 |
| VICAT PRODUITS INDUSTRIELS | 4 rue Aristide Bergès 38080 L'ISLE D'ABEAU | 655 780 559 | 100.00 | 100.00 |

Fully consolidated: Rest of World

| Company | Country | State/City | December 31, 2014 % control | December 31, 2013 % control |
|---|---------------|------------------------------------|--------------------------------|--------------------------------|
| SINAÏ CEMENT COMPANY | EGYPT | CAIRO | 55.36 | 52.62 |
| MYNARAL TAS COMPANY LLP | KAZAKHSTAN | ALMATY | 90.00 | 90.00 |
| JAMBYL CEMENT PRODUCTION COMPANY LLP | KAZAKHSTAN | ALMATY | 90.00 | 90.00 |
| BUILDERS CONCRETE | UNITED STATES | CALIFORNIA | 100.00 | 100.00 |
| KIRKPATRICK | UNITED STATES | ALABAMA | 100.00 | 100.00 |
| NATIONAL CEMENT COMPANY | UNITED STATES | ALABAMA | 100.00 | 100.00 |
| NATIONAL CEMENT COMPANY | UNITED STATES | DELAWARE | 100.00 | 100.00 |
| NATIONAL CEMENT COMPANY OF CALIFORNIA | UNITED STATES | DELAWARE | 100.00 | 100.00 |
| NATIONAL READY MIXED | UNITED STATES | CALIFORNIA | 100.00 | 100.00 |
| UNITED READY MIXED | UNITED STATES | CALIFORNIA | 100.00 | 100.00 |
| VIKING READY MIXED | UNITED STATES | CALIFORNIA | 100.00 | 100.00 |
| CEMENTI CENTRO SUD SPA | ITALY | GENOVA | 100.00 | 100.00 |
| CIMENTS & MATERIAUX DU MALI | MALI | BAMAKO | 95.00 | 94.89 |
| GECAMINES | SENEGAL | THIES | 70.00 | 70.00 |
| POSTOUDIOKOUL | SENEGAL | RUFISQUE (DAKAR) | 100.00 | 100.00 |
| SOCOCIM INDUSTRIES | SENEGAL | RUFISQUE (DAKAR) | 99.89 | 99.91 |
| SODEVIT | SENEGAL | BANDIA | 100.00 | 100.00 |
| ALTOTA AG | SWITZERLAND | OLTEN (SOLOTHURN) | 100.00 | 100.00 |
| KIESWERK AEBISHOLZ AG (FORMERLY ASTRADA KIES AG) | SWITZERLAND | AEBISHOLZ (SOLEURE) | 100.00 | 100.00 |
| BETON AG BASEL | SWITZERLAND | BALE (BALE) | 100.00 | 100.00 |
| BETON AG INTERLAKEN | SWITZERLAND | MATTEN BEI INTERLAKEN (BERN) | 76.53 | 75.42 |
| BETONPUMPEN OBERLAND AG | SWITZERLAND | WIMMIS (BERN) | 93.33 | 93.33 |
| CEWAG | SWITZERLAND | DUTINGEN (FRIBOURG) | (1) | 100.00 |
| COVIT SA | SWITZERLAND | SAINT-BLAISE (NEUCHATEL) | 100.00 | 100.00 |
| CREABETON MATERIAUX SA | SWITZERLAND | LYSS (BERN) | 100.00 | 100.00 |
| EMME KIES + BETON AG | SWITZERLAND | LÜTZELFLÜH (BERN) | 66.66 | 66.66 |
| FRISCHBETON AG ZUCHWIL | SWITZERLAND | ZUCHWIL (SOLOTHURN) | 88.94 | 88.94 |
| FRISCHBETON LANGENTHAL AG | SWITZERLAND | LANGENTHAL (BERN) | 78.67 | 78.67 |
| FRISCHBETON THUN | SWITZERLAND | THOUNE (BERN) | 54.26 | 54.26 |
| FRISCHBETON TAFERS | SWITZERLAND | TAFERS (FRIBOURG) | 50.00 | Proportional consolidation |
| GRANDY AG | SWITZERLAND | LANGENDORF (SOLEURE) | 100.00 | 100.00 |

(1) Company merged in 2014.

Fully consolidated: Rest of World (continued)

| Company | Country | State/City | December 31, 2014 % control | December 31, 2013 % control |
|---|-------------|-------------------------|--------------------------------|--------------------------------|
| KIESTAG STEINIGAND AG | SWITZERLAND | WIMMIS (BERN) | 98.55 | 98.55 |
| MATERIALBEWIRTTSCHFTUNG MITHOLZ AG | SWITZERLAND | KANDERGRUND (BERN) | (1) | 98.55 |
| KIESWERK NEUENDORF | SWITZERLAND | NEUENDORF (SOLEURE) | 100.00 | 100.00 |
| SABLES + GRAVIERS TUFFIERE SA | SWITZERLAND | HAUTERIVE (FRIBOURG) | 50.00 | 50.00 |
| SHB STEINBRUCH + HARTSCHOTTER BLAUSEE MITHOLZ AG | SWITZERLAND | FRUTIGEN (BERN) | 98.55 | 98.55 |
| STEINBRUCH VORBERG AG | SWITZERLAND | BIEL (BERN) | 60.00 | 60.00 |
| VIGIER BETON JURA SA (FORMERLY BETON FRAIS MOUTIER SA) | SWITZERLAND | BELPRAHON (BERN) | 90.00 | 90.00 |
| VIGIER BETON KIES SEELAND AG (FORMERLY VIBETON KIES AG) | SWITZERLAND | LYSS (BERN) | 100.00 | 100.00 |
| VIGIER BETON MITTELLAND AG (FORMERLY WYSS KIESWERK AG) | SWITZERLAND | FELDBRUNNEN (SOLOTHURN) | 100.00 | 100.00 |
| VIGIER BETON ROMANDIE SA (FORMERLY VIBETON FRIBOURG SA) | SWITZERLAND | ST. URSEN (FRIBOURG) | 100.00 | 100.00 |
| VIGIER BETON SEELAND JURA AG (FORMERLY VIBETON SAFERN AG) | SWITZERLAND | SAFNERN (BERN) | 90.47 | 90.47 |
| VIGIER CEMENT AG | SWITZERLAND | PERY (BERN) | 100.00 | 100.00 |
| VIGIER HOLDING AG | SWITZERLAND | DEITINGEN (SOLOTHURN) | 100.00 | 100.00 |
| VIGIER MANAGEMENT AG | SWITZERLAND | DEITINGEN (SOLOTHURN) | 100.00 | 100.00 |
| VIRO AG | SWITZERLAND | DEITINGEN (SOLOTHURN) | (1) | 100.00 |
| VITRANS AG | SWITZERLAND | PERY (BERN) | 100.00 | 100.00 |
| AKTAS | TURKEY | ANKARA | 100.00 | 100.00 |
| BASTAS BASKENT CIMENTO | TURKEY | ANKARA | 91.58 | 91.58 |
| BASTAS HAZIR BETON | TURKEY | ANKARA | 91.58 | 91.58 |
| KONYA CIMENTO | TURKEY | KONYA | 83.34 | 83.34 |
| TAMTAS | TURKEY | ANKARA | 100.00 | 100.00 |
| BSA CIMENT SA | MAURITANIA | NOUAKCHOTT | 64.91 | 64.91 |
| BHARATHI CEMENT | INDIA | HYDERABAD | 51.02 | 51.00 |
| VICAT SAGAR | INDIA | HYDERABAD | 99.98 | 53.00 |

(1) Company merged in 2014.

Proportionately consolidated: France

| Company | Address | SIREN No. | December 31, 2014 % control | December 31, 2013 % control |
|----------------------------|---|-------------|--------------------------------|--------------------------------|
| CARRIÈRES BRESSE BOURGOGNE | Port Fluvial Sud de Chalon 71380 EPERVANS | 655 850 055 | (1) | 49.95 |
| DRAGAGES ET CARRIÈRES | Port Fluvial Sud de Chalon 71380 EPERVANS | 341 711 125 | (1) | 50.00 |
| SABLIÈRES DU CENTRE | Les Génévriers Sud 63430 LES MARTRES D'ARTIERE | 480 107 457 | (1) | 50.00 |

(1) Company equity-accounted in 2014 (IFRS10).

Proportionately consolidated: rest of world

| Company | Country | State/City | December 31, 2014 % control | December 31, 2013 % control |
|----------------------|-------------|-------------------|--------------------------------|--------------------------------|
| FRISHBETON TAFERS AG | SWITZERLAND | TAFERS (FRIBOURG) | (2) | 49.50 |

(2) Company fully consolidated in 2014 (IFRS10).

Equity method: FRANCE

| Company | Address | SIREN No. | December 31, 2014 % control | December 31, 2013 % control |
|----------------------------|---|-------------|--------------------------------|--------------------------------|
| CARRIÈRES BRESSE BOURGOGNE | Port Fluvial Sud de Chalon 71380 EPERVANS | 655 850 055 | 33.27 | (3) |
| DRAGAGES ET CARRIÈRES | Port Fluvial Sud de Chalon 71380 EPERVANS | 341 711 125 | 50.00 | (3) |
| SABLIÈRES DU CENTRE | Les Génévriers Sud 63430 LES MARTRES D'ARTIERE | 480 107 457 | 50.00 | (3) |

(3) Company proportionally consolidated in 2013 (IFRS10).

Equity method: Rest of World

| Company | Country | State/City | December 31, 2014 % control | December 31, 2013 % control |
|--------------------|-------------|-----------------|--------------------------------|--------------------------------|
| HYDROELECTRA | SWITZERLAND | AU (ST. GALLEN) | 50.00 | 50.00 |
| SILO TRANSPORT AG | SWITZERLAND | BERN (BERN) | 50.00 | 50.00 |
| SINAI WHITE CEMENT | EGYPT | CAIRO | 25.40 | 25.40 |